## Dallas-Fort Worth-Arlington

## Housing Affordability Outlook



# Dallas-Fort Worth-Arlington Housing Affordability Outlook 1Q2022 

## About this Report

Texas Real Estate Research Center economists continuously monitor many facets of both state and local housing markets. Dallas-Fort Worth-Arlington Housing Affordability Outlook summarizes significant housing activity and trends as related to affordability in the Dallas-Fort-WorthArlington MSA. Home prices reflect single-family existing homes unless otherwise stated. This report does not seasonally adjust home prices.

This publication is designed to be a one-stop resource for information on housing affordability for potential homebuyers in the Dallas-Fort Worth-Arlington MSA. We hope you find them as useful as we do. Your feedback is always appreciated. Send comments and suggestions to info@recenter.tamu.edu.

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## Purchase Affordability

The first quarter saw an uptick in both the median sales price and first-quartile sales price for the Dallas-Fort Worth-Arlington MSA (Figure 1). ${ }^{1}$ The year-over-year (YOY) growth in median sales price and first-quartile sales price in the Dallas-Fort Worth-Arlington MSA measured 21.8 percent and 22.9 percent, respectively, significantly higher than average YOY growth for the first quarter (Table 1). The median sales price measured $\$ 375,000$, while the first-quartile sales price measured $\$ 290,000$. Meanwhile, median family income grew a robust 9.4 percent from 2021 to 2022 (Table 2). However, despite strong growth in family income, the more substantial increase in home prices will continue to squeeze purchase affordability, the ability of a household to buy a home.

Meanwhile, mortgage interest rates remained low by historical standards, averaging 3.82 percent in 1Q2022(Figure 2). All other things being equal, lower mortgage interest rates translate into lower monthly mortgage payments and ease purchase affordability. The Federal Reserve is widely anticipated to continue to raise the federal funds rate over the near-term to reduce inflationary pressures, which will likely prompt additional increases in mortgage interest rates. The average rate on the 30-year fixed-rate mortgage increased nearly 1 percentage point in March, rising from 3.76 percent to 4.67 percent. For more information on the effect of mortgage interest rates on purchase affordability, please see "How Higher Interest Rates Affect Homebuying" at https://assets.recenter.tamu.edu/Documents/Articles/2339.pdf.

Figure 1. Median and First-Quartile Sales Prices, Dallas-Fort Worth-Arlington MSA


Source: Texas Real Estate Research Center at Texas A\&M University

[^0]Table 1. Median Sales Price and First-Quartile Sales Price by Quarter

| Year | Median Home Price | YOY Change | First-Quartile Home Price | YOY Change |
| :---: | :---: | :---: | :---: | :---: |
| 1Q2011 | \$136,500 |  | \$83,000 |  |
| 1Q2012 | \$144,500 | 5.9\% | \$90,900 | 9.5\% |
| 1Q2013 | \$157,000 | 8.7\% | \$104,900 | 15.4\% |
| 1Q2014 | \$170,000 | 8.3\% | \$119,000 | 13.4\% |
| 1Q2015 | \$188,000 | 10.6\% | \$132,000 | 10.9\% |
| 1Q2016 | \$205,000 | 9.0\% | \$145,000 | 9.8\% |
| 1Q2017 | \$230,000 | 12.2\% | \$166,000 | 14.5\% |
| 1Q2018 | \$245,000 | 6.5\% | \$184,900 | 11.4\% |
| 1Q2019 | \$249,900 | 2.0\% | \$190,425 | 3.0\% |
| 1Q2020 | \$264,900 | 6.0\% | \$206,999 | 8.7\% |
| 1Q2021 | \$308,000 | 16.3\% | \$236,000 | 14.0\% |
| 1Q2022 | \$375,000 | 21.8\% | \$290,000 | 22.9\% |

Source: Texas Real Estate Research Center at Texas A\&M University
Table 2. Median Family Income by Year

| Year | Income for <br> First-Time <br> Homebuyers | YOY Change | Median Family <br> Income | YOY Change |
| :---: | :---: | :---: | :---: | :---: |
| 2011 | $\$ 55,300$ |  | $\$ 69,100$ |  |
| 2012 | $\$ 56,100$ | $1.4 \%$ | $\$ 70,100$ | $1.4 \%$ |
| 2013 | $\$ 54,000$ | $-3.7 \%$ | $\$ 67,500$ | $-3.7 \%$ |
| 2014 | $\$ 54,300$ | $0.6 \%$ | $\$ 67,900$ | $0.6 \%$ |
| 2015 | $\$ 56,300$ | $3.7 \%$ | $\$ 70,400$ | $3.7 \%$ |
| 2016 | $\$ 57,350$ | $1.9 \%$ | $\$ 71,700$ | $1.8 \%$ |
| 2017 | $\$ 58,700$ | $2.4 \%$ | $\$ 73,400$ | $2.4 \%$ |
| 2018 | $\$ 61,750$ | $5.2 \%$ | $\$ 77,200$ | $5.2 \%$ |
| 2019 | $\$ 66,500$ | $7.7 \%$ | $\$ 83,100$ | $7.6 \%$ |
| 2020 | $\$ 68,950$ | $3.7 \%$ | $\$ 86,200$ | $3.7 \%$ |
| 2021 | $\$ 71,200$ | $3.3 \%$ | $\$ 89,000$ | $3.2 \%$ |
| 2022 | $\$ 77,900$ | $9.4 \%$ | $\$ 97,400$ | $\mathbf{9 . 4 \%}$ |

Note: The income for first-time homebuyers reflects the income limit for low-income families, who earn no more than 80 percent of the median family income. This table reflects income figures for a four-person family.

Source: United States Department of Housing and Urban Development
teXAS A\&m university

Figure 2. 30-Year Fixed Rate Mortgage Average in the United States


Sources: Federal Reserve Economic Data and Freddie Mac

## Repeat Homebuyer

Purchase affordability continued to decline YOY as the gap between median sales price and family income continued to increase. For households earning the median family income for Dallas in 2021 ( $\$ 97,400$ ), the median sales price for 1Q2022 was not affordable to them unless the home price-to-income multiplier approximated 4.0 (Table 3). Only 25.8 percent of homes sold in1Q2022 were affordable to households earning the median family income with a home price-to-income multiplier of 3 (Table 4). Households would have to earn $\$ 125,000$ annually to be able to afford the median sales price with a home price-to-income multiplier of 3 .

Table 3. Maximum Home Price Affordable by Family Income and Home Price-to-Income Multiplier

|  |  | Home Purchasing Power |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Family Income | 2 | 2.5 | 3 | 3.5 | 4 | 4.5 | 5 | 5.5 |
|  | \$85,000 | \$170,000 | \$212,500 | \$255,000 | \$297,500 | \$340,000 | \$382,500 | \$425,000 | \$467,500 |
|  | \$90,000 | \$180,000 | \$225,000 | \$270,000 | \$315,000 | \$360,000 | \$405,000 | \$450,000 | \$495,000 |
|  | \$95,000 | \$190,000 | \$237,500 | \$285,000 | \$332,500 | \$380,000 | \$427,500 | \$475,000 | \$522,500 |
|  | \$97,400 | \$194,800 | \$243,500 | \$292,200 | \$340,900 | \$389,600 | \$438,300 | \$487,000 | \$535,700 |
|  | \$100,000 | \$200,000 | \$250,000 | \$300,000 | \$350,000 | \$400,000 | \$450,000 | \$500,000 | \$550,000 |
|  | \$105,000 | \$210,000 | \$262,500 | \$315,000 | \$367,500 | \$420,000 | \$472,500 | \$525,000 | \$577,500 |
|  | \$110,000 | \$220,000 | \$275,000 | \$330,000 | \$385,000 | \$440,000 | \$495,000 | \$550,000 | \$605,000 |
|  | \$115,000 | \$230,000 | \$287,500 | \$345,000 | \$402,500 | \$460,000 | \$517,500 | \$575,000 | \$632,500 |
| Workforce Households (120\%) | \$116,900 | \$233,800 | \$292,250 | \$350,700 | \$409,150 | \$467,600 | \$526,050 | \$584,500 | \$642,950 |
|  | \$120,000 | \$240,000 | \$300,000 | \$360,000 | \$420,000 | \$480,000 | \$540,000 | \$600,000 | \$660,000 |
|  | \$125,000 | \$250,000 | \$312,500 | \$375,000 | \$437,500 | \$500,000 | \$562,500 | \$625,000 | \$687,500 |
|  | \$130,000 | \$260,000 | \$325,000 | \$390,000 | \$455,000 | \$520,000 | \$585,000 | \$650,000 | \$715,000 |
|  | \$135,000 | \$270,000 | \$337,500 | \$405,000 | \$472,500 | \$540,000 | \$607,500 | \$675,000 | \$742,500 |
|  | \$140,000 | \$280,000 | \$350,000 | \$420,000 | \$490,000 | \$560,000 | \$630,000 | \$700,000 | \$770,000 |
|  | \$145,000 | \$290,000 | \$362,500 | \$435,000 | \$507,500 | \$580,000 | \$652,500 | \$725,000 | \$797,500 |
|  | \$150,000 | \$300,000 | \$375,000 | \$450,000 | \$525,000 | \$600,000 | \$675,000 | \$750,000 | \$825,000 |
|  | \$155,000 | \$310,000 | \$387,500 | \$465,000 | \$542,500 | \$620,000 | \$697,500 | \$775,000 | \$852,500 |
|  | \$160,000 | \$320,000 | \$400,000 | \$480,000 | \$560,000 | \$640,000 | \$720,000 | \$800,000 | \$880,000 |

Note: Figures in red indicate the maximum affordable home price meets or exceeds the current median sales price.
Source: Texas Real Estate Research Center at Texas A\&M University

Table 4. Percentage of Homes Sold in 1Q2022 Affordable by Family Income and Home Price-to-Income Multiplier

|  |  | Home Purchasing Power |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Family Income | 2 | 2.5 | 3 | 3.5 | 4 | 4.5 | 5 | 5.5 |
|  | $\mathbf{\$ 8 5 , 0 0 0}$ | $3.7 \%$ | $8.2 \%$ | $16.5 \%$ | $27.0 \%$ | $40.5 \%$ | $51.8 \%$ | $61.5 \%$ | $68.6 \%$ |
|  | $\mathbf{\$ 9 0 , 0 0 0}$ | $4.6 \%$ | $10.3 \%$ | $20.3 \%$ | $32.9 \%$ | $46.5 \%$ | $57.4 \%$ | $66.2 \%$ | $72.4 \%$ |
|  | $\mathbf{\$ 9 5 , 0 0 0}$ | $5.5 \%$ | $12.4 \%$ | $24.2 \%$ | $38.0 \%$ | $51.5 \%$ | $61.7 \%$ | $70.0 \%$ | $75.6 \%$ |
|  | $\mathbf{\$ 9 7 , 4 0 0}$ | $5.7 \%$ | $13.6 \%$ | $25.8 \%$ | $40.5 \%$ | $53.4 \%$ | $63.6 \%$ | $71.4 \%$ | $77.0 \%$ |
| Median Family <br> Income | $\mathbf{\$ 1 0 0 , 0 0 0}$ | $6.8 \%$ | $15.4 \%$ | $28.5 \%$ | $43.8 \%$ | $56.4 \%$ | $66.2 \%$ | $73.5 \%$ | $78.5 \%$ |
|  | $\mathbf{\$ 1 0 5 , 0 0 0}$ | $8.0 \%$ | $18.0 \%$ | $32.9 \%$ | $48.2 \%$ | $60.6 \%$ | $69.2 \%$ | $76.1 \%$ | $80.7 \%$ |
|  | $\mathbf{\$ 1 1 0 , 0 0 0}$ | $9.5 \%$ | $21.5 \%$ | $37.5 \%$ | $52.8 \%$ | $64.3 \%$ | $72.4 \%$ | $78.5 \%$ | $82.9 \%$ |
|  | $\mathbf{\$ 1 1 5 , 0 0 0}$ | $11.1 \%$ | $24.6 \%$ | $41.7 \%$ | $56.7 \%$ | $67.8 \%$ | $75.0 \%$ | $80.6 \%$ | $84.6 \%$ |
|  | $\mathbf{\$ 1 1 6 , 9 0 0}$ | $11.5 \%$ | $25.8 \%$ | $43.8 \%$ | $57.8 \%$ | $68.6 \%$ | $76.2 \%$ | $81.1 \%$ | $85.1 \%$ |
| Workforce <br> Households <br> $\mathbf{( 1 2 0 \% )}$ | $\mathbf{\$ 1 2 0 , 0 0 0}$ | $13.3 \%$ | $28.5 \%$ | $46.5 \%$ | $60.6 \%$ | $70.8 \%$ | $77.5 \%$ | $82.5 \%$ | $86.4 \%$ |
|  | $\mathbf{\$ 1 2 5 , 0 0 0}$ | $15.4 \%$ | $31.7 \%$ | $50.4 \%$ | $63.5 \%$ | $73.5 \%$ | $79.5 \%$ | $84.2 \%$ | $87.7 \%$ |
|  | $\mathbf{\$ 1 3 0 , 0 0 0}$ | $17.7 \%$ | $36.0 \%$ | $54.1 \%$ | $67.0 \%$ | $75.5 \%$ | $81.3 \%$ | $85.8 \%$ | $88.9 \%$ |
|  | $\mathbf{\$ 1 3 5 , 0 0 0}$ | $20.3 \%$ | $39.4 \%$ | $57.4 \%$ | $69.2 \%$ | $77.5 \%$ | $82.9 \%$ | $87.1 \%$ | $90.0 \%$ |
|  | $\mathbf{\$ 1 4 0 , 0 0 0}$ | $22.9 \%$ | $43.8 \%$ | $60.6 \%$ | $71.9 \%$ | $79.4 \%$ | $84.5 \%$ | $88.3 \%$ | $91.0 \%$ |
|  | $\mathbf{\$ 1 4 5 , 0 0 0}$ | $25.5 \%$ | $46.9 \%$ | $63.3 \%$ | $74.1 \%$ | $81.0 \%$ | $85.9 \%$ | $89.4 \%$ | $91.7 \%$ |
|  | $\mathbf{\$ 1 5 0 , 0 0 0}$ | $28.5 \%$ | $50.4 \%$ | $66.2 \%$ | $76.1 \%$ | $82.5 \%$ | $87.1 \%$ | $90.4 \%$ | $92.8 \%$ |
|  | $\mathbf{\$ 1 5 5 , 0 0 0}$ | $31.4 \%$ | $53.2 \%$ | $68.5 \%$ | $77.6 \%$ | $83.8 \%$ | $87.9 \%$ | $91.3 \%$ | $93.4 \%$ |
|  | $\mathbf{\$ 1 6 0 , 0 0 0}$ | $34.4 \%$ | $56.4 \%$ | $70.8 \%$ | $79.4 \%$ | $85.0 \%$ | $89.1 \%$ | $92.0 \%$ | $94.0 \%$ |
|  |  |  |  |  |  |  |  |  |  |

Source: Texas Real Estate Research Center at Texas A\&M University

## Mortgage Interest Rate

Holding home price constant, the total monthly mortgage payment increases as the mortgage interest rate increases (Table 5). At a 3.39 percent rate, this payment was $\$ 2,579$ for the median sales price in 1Q2022, nearly three times the total monthly mortgage payment for the medianpriced home in 1Q2011.

Table 6 shows the home price-to-income multiplier by mortgage interest rate. A 3.39 percent interest rate translates into a home price-to-income multiplier of $3.64^{2}$, meaning a household could afford a maximum home price of 3.64 times its annual income. The home price-to-income multiplier declines as the mortgage interest rate increases.

The income required to qualify for a loan with a 3.39 percent mortgage interest rate was $\$ 103,151$ for the median sales price in 1Q2022 (Table 7). An estimated 49.9 percent of existing homeowners in the Dallas-Fort Worth-Arlington MSA could afford the median sales price in 1Q2022 with a 3.39 percent interest rate (Table 8), a decline of over 30 percentage points from 1Q2011.

Table 5. Total Monthly Mortgage Payment for Repeat Buyers by Mortgage Interest Rate

|  |  | Mortgage Interest Rate |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Home Price | 3\% | 3.39\% | 3.5\% | 4\% | 4.5\% | 5\% | 5.5\% |
| 1Q2011 | \$136,500 | \$915 | \$939 | \$945 | \$976 | \$1,008 | \$1,041 | \$1,075 |
| 1Q2012 | \$144,500 | \$969 | \$994 | \$1,001 | \$1,034 | \$1,067 | \$1,102 | \$1,138 |
| 1Q2013 | \$157,000 | \$1,053 | \$1,080 | \$1,087 | \$1,123 | \$1,160 | \$1,198 | \$1,236 |
| 1Q2014 | \$170,000 | \$1,140 | \$1,169 | \$1,177 | \$1,216 | \$1,256 | \$1,297 | \$1,339 |
| 1Q2015 | \$188,000 | \$1,261 | \$1,293 | \$1,302 | \$1,345 | \$1,389 | \$1,434 | \$1,481 |
| 1Q2016 | \$205,000 | \$1,375 | \$1,410 | \$1,420 | \$1,466 | \$1,514 | \$1,564 | \$1,615 |
| 1Q2017 | \$230,000 | \$1,542 | \$1,582 | \$1,593 | \$1,645 | \$1,699 | \$1,754 | \$1,811 |
| 1Q2018 | \$245,000 | \$1,643 | \$1,685 | \$1,697 | \$1,752 | \$1,810 | \$1,869 | \$1,930 |
| 1Q2019 | \$249,900 | \$1,676 | \$1,718 | \$1,731 | \$1,787 | \$1,846 | \$1,906 | \$1,968 |
| 1Q2020 | \$264,900 | \$1,776 | \$1,822 | \$1,835 | \$1,895 | \$1,957 | \$2,021 | \$2,086 |
| 1Q2021 | \$308,000 | \$2,065 | \$2,118 | \$2,133 | \$2,203 | \$2,275 | \$2,349 | \$2,426 |
| 1Q2022 | \$375,000 | \$2,515 | \$2,579 | \$2,597 | \$2,682 | \$2,770 | \$2,860 | \$2,953 |

Note: Assumes a 30-year loan term, 80 percent loan-to-value (LTV) ratio, 30 percent debt-to-income (DTI) ratio, and additional costs of homeownership at 4 percent of home price.
Source: Texas Real Estate Research Center at Texas A\&M University

[^1]Table 6. Home Price-to-Income Multiplier for Repeat Buyers by Mortgage Interest Rate

| Mortgage <br> Interest Rate | Home Price- <br> to-Income <br> Multiplier |
| :---: | :---: |
| $3 \%$ | 3.73 |
| $\mathbf{3 . 3 9 \%}$ | $\mathbf{3 . 6 4}$ |
| $3.5 \%$ | 3.61 |
| $4 \%$ | 3.50 |
| $4.5 \%$ | 3.38 |
| $5 \%$ | 3.28 |
| $5.5 \%$ | 3.17 |

Note: Assumes a 30 -year loan term, 80 percent LTV ratio, 30 percent DTI ratio, and additional costs of homeownership at 4 percent of home price.
Source: Texas Real Estate Research Center at Texas A\&M University

Table 7. Required Qualifying Income for Repeat Buyers by Mortgage Interest Rate

|  |  | Mortgage Interest Rate |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Home Price | $3 \%$ | $\mathbf{3 . 3 9 \%}$ | $3.5 \%$ | $4 \%$ | $4.5 \%$ | $5 \%$ | $5.5 \%$ |
| 1Q2011 | $\$ 136,500$ | $\$ 36,616$ | $\$ 37,547$ | $\$ 37,814$ | $\$ 39,054$ | $\$ 40,332$ | $\$ 41,648$ | $\$ 43,001$ |
| 1Q2012 | $\$ 144,500$ | $\$ 38,762$ | $\$ 39,748$ | $\$ 40,030$ | $\$ 41,342$ | $\$ 42,696$ | $\$ 44,089$ | $\$ 45,521$ |
| 1Q2013 | $\$ 157,000$ | $\$ 42,115$ | $\$ 43,186$ | $\$ 43,493$ | $\$ 44,919$ | $\$ 46,389$ | $\$ 47,903$ | $\$ 49,459$ |
| 1Q2014 | $\$ 170,000$ | $\$ 45,602$ | $\$ 46,762$ | $\$ 47,095$ | $\$ 48,638$ | $\$ 50,230$ | $\$ 51,870$ | $\$ 53,554$ |
| 1Q2015 | $\$ 188,000$ | $\$ 50,430$ | $\$ 51,713$ | $\$ 52,081$ | $\$ 53,788$ | $\$ 55,549$ | $\$ 57,362$ | $\$ 59,225$ |
| 1Q2016 | $\$ 205,000$ | $\$ 54,991$ | $\$ 56,389$ | $\$ 56,791$ | $\$ 58,652$ | $\$ 60,572$ | $\$ 62,549$ | $\$ 64,580$ |
| 1Q2017 | $\$ 230,000$ | $\$ 61,697$ | $\$ 63,266$ | $\$ 63,716$ | $\$ 65,804$ | $\$ 67,959$ | $\$ 70,177$ | $\$ 72,456$ |
| 1Q2018 | $\$ 245,000$ | $\$ 65,720$ | $\$ 67,392$ | $\$ 67,872$ | $\$ 70,096$ | $\$ 72,391$ | $\$ 74,753$ | $\$ 77,181$ |
| 1Q2019 | $\$ 249,900$ | $\$ 67,035$ | $\$ 68,740$ | $\$ 69,229$ | $\$ 71,498$ | $\$ 73,839$ | $\$ 76,249$ | $\$ 78,725$ |
| 1Q2020 | $\$ 264,900$ | $\$ 71,059$ | $\$ 72,866$ | $\$ 73,385$ | $\$ 75,790$ | $\$ 78,271$ | $\$ 80,825$ | $\$ 83,450$ |
| 1Q2021 | $\$ 308,000$ | $\$ 82,620$ | $\$ 84,722$ | $\$ 85,325$ | $\$ 88,121$ | $\$ 91,006$ | $\$ 93,976$ | $\$ 97,028$ |
| 1Q2022 | $\$ 375,000$ | $\$ 100,592$ | $\$ 103,151$ | $\$ 103,885$ | $\$ 107,290$ | $\$ 110,802$ | $\$ 114,419$ | $\$ 118,135$ |

Note: The required qualifying income reflects the minimum income a household must earn to qualify for a mortgage loan for a particular home price. Assumes a 30-year loan term, 80 percent LTV ratio, 30 percent DTI ratio, and additional costs of homeownership at 4 percent of home price.
Source: Texas Real Estate Research Center at Texas A\&M University

Table 8. Percentage of Repeat Buyers Who Earned Required Qualifying Income by Mortgage Interest Rate

|  |  | Mortgage Interest Rate |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Home Price | 3\% | 3.39\% | 3.5\% | 4\% | 4.5\% | 5\% | 5.5\% |
| 1Q2011 | \$136,500 | 80.8\% | 80.1\% | 79.9\% | 78.9\% | 78.0\% | 77.0\% | 76.0\% |
| 1Q2012 | \$144,500 | 79.0\% | 78.3\% | 78.1\% | 77.1\% | 76.1\% | 75.1\% | 74.0\% |
| 1Q2013 | \$157,000 | 76.5\% | 75.7\% | 75.5\% | 74.4\% | 73.3\% | 72.2\% | 71.0\% |
| 1Q2014 | \$170,000 | 74.2\% | 73.4\% | 73.1\% | 72.0\% | 70.8\% | 69.6\% | 68.4\% |
| 1Q2015 | \$188,000 | 71.0\% | 70.0\% | 69.8\% | 68.5\% | 67.2\% | 65.9\% | 64.6\% |
| 1Q2016 | \$205,000 | 68.6\% | 67.6\% | 67.3\% | 66.0\% | 64.6\% | 63.2\% | 61.8\% |
| 1Q2017 | \$230,000 | 65.4\% | 64.4\% | 64.0\% | 62.6\% | 61.1\% | 59.6\% | 58.0\% |
| 1Q2018 | \$245,000 | 64.6\% | 63.5\% | 63.2\% | 61.7\% | 60.2\% | 58.6\% | 57.2\% |
| 1Q2019 | \$249,900 | 65.7\% | 64.6\% | 64.3\% | 62.8\% | 61.3\% | 59.9\% | 58.5\% |
| 1Q2020 | \$264,900 | 64.5\% | 63.4\% | 63.1\% | 61.6\% | 60.2\% | 58.8\% | 57.4\% |
| 1Q2021 | \$308,000 | 59.4\% | 58.2\% | 57.9\% | 56.3\% | 54.7\% | 53.0\% | 51.4\% |
| 1Q2022 | \$375,000 | 51.0\% | 49.9\% | 49.6\% | 48.1\% | 46.5\% | 45.0\% | 43.3\% |

Note: Assumes a 30-year loan term, 80 percent LTV ratio, 30 percent DTI ratio, and additional costs of homeownership at 4 percent of home price. As repeat homebuyers constitute owner-occupied households, this table reflects income data solely for owner-occupied households.
Sources: American Community Survey, U.S. Census Bureau, and Texas Real Estate Research Center at Texas A\&M University

## LTV Ratio

Holding home price constant, the total monthly mortgage payment increases as the LTV ratio increases (Table 9). For an 80 percent LTV ratio, the mortgage payment was $\$ 2,579$ for the median sales price in1Q2022, nearly three times the total monthly mortgage payment for the median-priced home in 1Q2011.

Table 10 shows the home price-to-income multiplier by LTV ratio. An 80 percent LTV ratio translates into a home price-to-income multiplier of $3.64^{3}$, meaning a household could afford a maximum home price of 3.64 times its annual income. The home price-to-income multiplier declines as the LTV ratio increases.

The income required to qualify for a loan with an 80 percent LTV ratio was $\$ 103,151$ for the median sales price in 1Q2022 (Table 11). An estimated 49.9 percent of existing homeowners in the Dallas-Fort Worth-Arlington MSA could afford the median sales price in 1Q2022 with an 80 percent LTV ratio (Table 12), a decline of over 30 percentage points from1Q2011.

[^2]Table 9. Total Monthly Mortgage Payment for Repeat Buyers by LTV Ratio

|  |  | LTV Ratio |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Home Price | 80\% | 85\% | 90\% | 95\% | 100\% |
| 1Q2011 | \$136,500 | \$939 | \$969 | \$1,034 | \$1,066 | \$1,098 |
| 1Q2012 | \$144,500 | \$994 | \$1,026 | \$1,094 | \$1,128 | \$1,162 |
| 1Q2013 | \$157,000 | \$1,080 | \$1,114 | \$1,189 | \$1,226 | \$1,263 |
| 1Q2014 | \$170,000 | \$1,169 | \$1,207 | \$1,287 | \$1,327 | \$1,368 |
| 1Q2015 | \$188,000 | \$1,293 | \$1,334 | \$1,424 | \$1,468 | \$1,512 |
| 1Q2016 | \$205,000 | \$1,410 | \$1,455 | \$1,553 | \$1,601 | \$1,649 |
| 1Q2017 | \$230,000 | \$1,582 | \$1,633 | \$1,742 | \$1,796 | \$1,850 |
| 1Q2018 | \$245,000 | \$1,685 | \$1,739 | \$1,855 | \$1,913 | \$1,971 |
| 1Q2019 | \$249,900 | \$1,718 | \$1,774 | \$1,893 | \$1,951 | \$2,010 |
| 1Q2020 | \$264,900 | \$1,822 | \$1,880 | \$2,006 | \$2,069 | \$2,131 |
| 1Q2021 | \$308,000 | \$2,118 | \$2,186 | \$2,333 | \$2,405 | \$2,478 |
| 1Q2022 | \$375,000 | \$2,579 | \$2,662 | \$2,840 | \$2,928 | \$3,017 |

Note: Assumes a 30 -year loan term, 3.39 percent mortgage interest rate, 30 percent DTI ratio, and additional costs of homeownership at 4 percent of home price. A mortgage insurance premium of 0.5 percent is added to loans with an LTV ratio of 90 percent or more.
Source: Texas Real Estate Research Center at Texas A\&M University

## Table 10. Home Price-to-Income Multiplier for Repeat Buyers by LTV Ratio

| LTV Ratio | Home Price- <br> to-Income <br> Multiplier |
| :---: | :---: |
| $\mathbf{8 0 \%}$ | $\mathbf{3 . 6 4}$ |
| $85 \%$ | 3.52 |
| $90 \%$ | 3.30 |
| $95 \%$ | 3.20 |
| $100 \%$ | 3.11 |

Note: Assumes a 30 -year loan term, 3.39 percent mortgage interest rate, 30 percent DTI ratio, and additional costs of homeownership at 4 percent of home price. A mortgage insurance premium of 0.5 percent is added to loans with an LTV ratio of 90 percent or more.
Source: Texas Real Estate Research Center at Texas A\&M University

Table 11. Required Qualifying Income for Repeat Buyers by LTV Ratio

|  |  | LTV Ratio |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Home Price | $\mathbf{8 0 \%}$ | $85 \%$ | $90 \%$ | $95 \%$ | $100 \%$ |
| 1Q2011 | $\$ 136,500$ | $\$ 37,547$ | $\$ 38,756$ | $\$ 41,350$ | $\$ 42,636$ | $\$ 43,922$ |
| 1Q2012 | $\$ 144,500$ | $\$ 39,748$ | $\$ 41,028$ | $\$ 43,773$ | $\$ 45,135$ | $\$ 46,496$ |
| 1Q2013 | $\$ 157,000$ | $\$ 43,186$ | $\$ 44,577$ | $\$ 47,560$ | $\$ 49,039$ | $\$ 50,518$ |
| 1Q2014 | $\$ 170,000$ | $\$ 46,762$ | $\$ 48,268$ | $\$ 51,498$ | $\$ 53,099$ | $\$ 54,701$ |
| 1Q2015 | $\$ 188,000$ | $\$ 51,713$ | $\$ 53,379$ | $\$ 56,950$ | $\$ 58,722$ | $\$ 60,493$ |
| 1Q2016 | $\$ 205,000$ | $\$ 56,389$ | $\$ 58,205$ | $\$ 62,100$ | $\$ 64,032$ | $\$ 65,963$ |
| 1Q2017 | $\$ 230,000$ | $\$ 63,266$ | $\$ 65,304$ | $\$ 69,673$ | $\$ 71,840$ | $\$ 74,007$ |
| 1Q2018 | $\$ 245,000$ | $\$ 67,392$ | $\$ 69,562$ | $\$ 74,217$ | $\$ 76,526$ | $\$ 78,834$ |
| 1Q2019 | $\$ 249,900$ | $\$ 68,740$ | $\$ 70,954$ | $\$ 75,702$ | $\$ 78,056$ | $\$ 80,411$ |
| 1Q2020 | $\$ 264,900$ | $\$ 72,866$ | $\$ 75,213$ | $\$ 80,246$ | $\$ 82,741$ | $\$ 85,237$ |
| 1Q2021 | $\$ 308,000$ | $\$ 84,722$ | $\$ 87,450$ | $\$ 93,302$ | $\$ 96,204$ | $\$ 99,106$ |
| 1Q2022 | $\$ 375,000$ | $\mathbf{\$ 1 0 3 , 1 5 1}$ | $\mathbf{\$ 1 0 6 , 4 7 3}$ | $\$ 113,598$ | $\$ 117,131$ | $\$ 120,664$ |

Note: The required qualifying income reflects the minimum income a household must earn to qualify for a mortgage loan for a particular home price. Assumes a 30-year loan term, 3.39 percent mortgage interest rate, 30 percent DTI ratio, and additional costs of homeownership at 4 percent of home price. A mortgage insurance premium of 0.5 percent is added to loans with an LTV ratio of 90 percent or more.
Source: Texas Real Estate Research Center at Texas A\&M University

Table 12. Percentage of Repeat Buyers Who Earned Required Qualifying Income by LTV Ratio

|  |  | Loan-to-Value Ratio |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Home Price | $\mathbf{8 0 \%}$ | $85 \%$ | $90 \%$ | $95 \%$ | $100 \%$ |
| 1Q2011 | $\$ 136,500$ | $\mathbf{8 0 . 1 \%}$ | $79.2 \%$ | $77.2 \%$ | $76.2 \%$ | $75.3 \%$ |
| 1Q2012 | $\$ 144,500$ | $\mathbf{7 8 . 3 \%}$ | $77.4 \%$ | $75.3 \%$ | $74.3 \%$ | $73.3 \%$ |
| 1Q2013 | $\$ 157,000$ | $\mathbf{7 5 . 7 \%}$ | $74.7 \%$ | $72.4 \%$ | $71.3 \%$ | $70.2 \%$ |
| 1Q2014 | $\$ 170,000$ | $\mathbf{7 3 . 4 \%}$ | $72.3 \%$ | $69.9 \%$ | $68.7 \%$ | $67.6 \%$ |
| 1Q2015 | $\$ 188,000$ | $\mathbf{7 0 . 0 \%}$ | $68.8 \%$ | $66.2 \%$ | $65.0 \%$ | $63.7 \%$ |
| 1Q2016 | $\$ 205,000$ | $\mathbf{6 7 . 6 \%}$ | $66.3 \%$ | $63.5 \%$ | $62.2 \%$ | $60.8 \%$ |
| 1Q2017 | $\$ 230,000$ | $\mathbf{6 4 . 4 \%}$ | $63.0 \%$ | $59.9 \%$ | $58.4 \%$ | $56.9 \%$ |
| 1Q2018 | $\$ 245,000$ | $\mathbf{6 3 . 5 \%}$ | $62.1 \%$ | $59.0 \%$ | $57.6 \%$ | $56.3 \%$ |
| 1Q2019 | $\$ 249,900$ | $\mathbf{6 4 . 6 \%}$ | $63.2 \%$ | $60.2 \%$ | $58.8 \%$ | $57.5 \%$ |
| 1Q2020 | $\$ 264,900$ | $\mathbf{6 3 . 4 \%}$ | $61.9 \%$ | $59.1 \%$ | $57.7 \%$ | $56.4 \%$ |
| 1Q2021 | $\$ 308,000$ | $\mathbf{5 8 . 2} \%$ | $56.7 \%$ | $53.4 \%$ | $51.8 \%$ | $50.2 \%$ |
| 1Q2022 | $\$ 375,000$ | $\mathbf{4 9 . 9 \%}$ | $\mathbf{4 8 . 5 \%}$ | $\mathbf{4 5 . 3 \%}$ | $\mathbf{4 3 . 8} \%$ | $\mathbf{4 2 . 2 \%}$ |

Note: Assumes a 30-year loan term, 3.39 percent mortgage interest rate, 30 percent DTI ratio, and additional costs of homeownership at 4 percent of home price. A mortgage insurance premium of 0.5 percent is added to loans with an LTV ratio of 90 percent or more. As repeat homebuyers constitute owner-occupied households, this table reflects income data solely for owner-occupied households.
Sources: American Community Survey, U.S. Census Bureau, Texas Real Estate Research Center at Texas A\&M University

## DTI Ratio

A 30 percent DTI ratio translates into a home price-to-income multiplier of $3.64^{4}$ (Table 13), meaning a household could afford a maximum home price of 3.64 times its annual income at that interest rate. The home price-to-income multiplier increases as the DTI ratio increases.

The income required to qualify for a loan with a 30 percent DTI ratio was $\$ 103,151$ for the median sales price in 1Q2022 (Table 14). An estimated 49.9 percent of existing homeowners in the Dallas-Fort Worth-Arlington MSA could afford the median sales price in 1Q2022 with a 30 percent DTI ratio (Table 15), a decline of over 30 percentage points from 1Q2011.

[^3]teXas a\&m university

Table 13. Home Price-to-Income Multiplier for Repeat Buyers by DTI Ratio

| DTI Ratio | Home Price- <br> to-Income <br> Multiplier |
| :---: | :---: |
| $20 \%$ | 2.42 |
| $25 \%$ | 3.03 |
| $30 \%$ | 3.64 |
| $35 \%$ | 4.24 |
| $40 \%$ | 4.85 |
| $45 \%$ | 5.45 |
| $50 \%$ | 6.06 |

Note: Assumes a 30 -year loan term, 3.39 percent mortgage interest rate, 80 percent LTV ratio, and additional costs of homeownership at 4 percent of home price.
Source: Texas Real Estate Research Center at Texas A\&M University

Table 14. Required Qualifying Income for Repeat Buyers by DTI Ratio

|  |  | DTI Ratio |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Home Price | $20 \%$ | $25 \%$ | $\mathbf{3 0 \%}$ | $35 \%$ | $40 \%$ | $45 \%$ | $50 \%$ |
| 1Q2011 | $\$ 136,500$ | $\$ 56,321$ | $\$ 45,056$ | $\$ 37,547$ | $\$ 32,183$ | $\$ 28,160$ | $\$ 25,031$ | $\$ 22,528$ |
| 1Q2012 | $\$ 144,500$ | $\$ 59,621$ | $\$ 47,697$ | $\$ 39,748$ | $\$ 34,069$ | $\$ 29,811$ | $\$ 26,498$ | $\$ 23,849$ |
| 1Q2013 | $\$ 157,000$ | $\$ 64,779$ | $\$ 51,823$ | $\$ 43,186$ | $\$ 37,017$ | $\$ 32,389$ | $\$ 28,791$ | $\$ 25,912$ |
| 1Q2014 | $\$ 170,000$ | $\$ 70,143$ | $\$ 56,114$ | $\$ 46,762$ | $\$ 40,082$ | $\$ 35,071$ | $\$ 31,175$ | $\$ 28,057$ |
| 1Q2015 | $\$ 188,000$ | $\$ 77,570$ | $\$ 62,056$ | $\$ 51,713$ | $\$ 44,326$ | $\$ 38,785$ | $\$ 34,475$ | $\$ 31,028$ |
| 1Q2016 | $\$ 205,000$ | $\$ 84,584$ | $\$ 67,667$ | $\$ 56,389$ | $\$ 48,334$ | $\$ 42,292$ | $\$ 37,593$ | $\$ 33,834$ |
| 1Q2017 | $\$ 230,000$ | $\$ 94,899$ | $\$ 75,919$ | $\$ 63,266$ | $\$ 54,228$ | $\$ 47,450$ | $\$ 42,177$ | $\$ 37,960$ |
| 1Q2018 | $\$ 245,000$ | $\$ 101,088$ | $\$ 80,871$ | $\$ 67,392$ | $\$ 57,765$ | $\$ 50,544$ | $\$ 44,928$ | $\$ 40,435$ |
| 1Q2019 | $\$ 249,900$ | $\$ 103,110$ | $\$ 82,488$ | $\$ 68,740$ | $\$ 58,920$ | $\$ 51,555$ | $\$ 45,827$ | $\$ 41,244$ |
| 1Q2020 | $\$ 264,900$ | $\$ 109,299$ | $\$ 87,439$ | $\$ 72,866$ | $\$ 62,457$ | $\$ 54,650$ | $\$ 48,577$ | $\$ 43,720$ |
| 1Q2021 | $\$ 308,000$ | $\$ 127,082$ | $\$ 101,666$ | $\$ 84,722$ | $\$ 72,618$ | $\$ 63,541$ | $\$ 56,481$ | $\$ 50,833$ |
| 1Q2022 | $\$ 375,000$ | $\$ 154,727$ | $\$ 123,781$ | $\mathbf{\$ 1 0 3 , 1 5 1}$ | $\$ 88,415$ | $\$ 77,363$ | $\$ 68,767$ | $\$ 61,891$ |

Note: The required qualifying income reflects the minimum income a household must earn to qualify for a mortgage loan for a particular home price. Assumes a 30 -year loan term, 3.39 percent mortgage interest rate, 80 percent LTV ratio, and additional costs of homeownership at 4 percent of home price.
Source: Texas Real Estate Research Center at Texas A\&M University

Table 15. Percentage of Repeat Buyers Who Earned Required Qualifying Income by DTI Ratio

|  |  | DTI Ratio |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Home Price | 20\% | 25\% | 30\% | 35\% | 40\% | 45\% | 50\% |
| 1Q2011 | \$136,500 | 65.9\% | 74.4\% | 80.1\% | 84.0\% | 86.9\% | 89.1\% | 90.7\% |
| 1Q2012 | \$144,500 | 63.5\% | 72.4\% | 78.3\% | 82.5\% | 85.5\% | 87.8\% | 89.7\% |
| 1Q2013 | \$157,000 | 59.7\% | 69.3\% | 75.7\% | 80.3\% | 83.7\% | 86.3\% | 88.4\% |
| 1Q2014 | \$170,000 | 56.3\% | 66.5\% | 73.4\% | 78.2\% | 81.8\% | 84.6\% | 86.8\% |
| 1Q2015 | \$188,000 | 51.7\% | 62.5\% | 70.0\% | 75.4\% | 79.4\% | 82.5\% | 84.9\% |
| 1Q2016 | \$205,000 | 48.9\% | 59.6\% | 67.6\% | 73.4\% | 77.6\% | 80.9\% | 83.6\% |
| 1Q2017 | \$230,000 | 45.0\% | 55.7\% | 64.4\% | 70.6\% | 75.3\% | 78.8\% | 81.7\% |
| 1Q2018 | \$245,000 | 44.0\% | 55.2\% | 63.5\% | 69.9\% | 74.7\% | 78.3\% | 81.2\% |
| 1Q2019 | \$249,900 | 45.2\% | 56.3\% | 64.6\% | 70.9\% | 75.6\% | 79.1\% | 81.9\% |
| 1Q2020 | \$264,900 | 44.2\% | 55.1\% | 63.4\% | 69.9\% | 74.7\% | 78.4\% | 81.2\% |
| 1Q2021 | \$308,000 | 37.9\% | 49.0\% | 58.2\% | 65.0\% | 70.5\% | 74.8\% | 78.2\% |
| 1Q2022 | \$375,000 | 29.1\% | 40.8\% | 49.9\% | 57.7\% | 63.8\% | 68.8\% | 72.9\% |

Note: Assumes a 30-year loan term, 3.39 percent mortgage interest rate, 80 percent LTV ratio, and additional costs of homeownership at 4 percent of home price. As repeat homebuyers constitute owner-occupied households, this table reflects income data solely for owner-occupied households.
Sources: American Community Survey, U.S. Census Bureau, and Texas Real Estate Research Center at Texas A\&M University

## Property Taxes and Insurance

Holding home price constant, the total monthly mortgage payment increases as the annual costs of property taxes and insurance increase (Table 16). Assuming the cost of property taxes and insurance is 4 percent of the home price, the monthly mortgage payment was $\$ 2,579$ for the median sales price in 1Q2022, nearly three times the total monthly mortgage payment for the median-priced home in 1Q2011.

Table 17 shows the home price-to-income multiplier by the costs of property taxes and insurance. A 4 percent property tax and insurance rate translates into a home price-to-income multiplier of $3.64^{5}$, meaning a household could afford a maximum home price of 3.64 times its annual income. The home price-to-income multiplier declines as the costs of property taxes and insurance increase.

The income required to qualify for a loan with property taxes and insurance at 4 percent of home price was $\$ 103,151$ for the median sales price in 1Q2022 (Table 18). An estimated 49.9 percent of existing homeowners in the Dallas-Fort Worth-Arlington MSA could afford the median

[^4]sales price in 1Q2022 with property taxes and insurance at 4 percent of home price (Table 19), a decline of over 30 percentage points from 1Q2011.

Table 16. Total Monthly Mortgage Payment for Repeat Buyers by Additional Homeownership Costs

|  |  | Property Taxes \& Insurance |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Home Price | 2\% | 3\% | 4\% | 5\% | 6\% |
| 1Q2011 | \$136,500 | \$711 | \$825 | \$939 | \$1,052 | \$1,166 |
| 1Q2012 | \$144,500 | \$753 | \$873 | \$994 | \$1,114 | \$1,235 |
| 1Q2013 | \$157,000 | \$818 | \$949 | \$1,080 | \$1,210 | \$1,341 |
| 1Q2014 | \$170,000 | \$886 | \$1,027 | \$1,169 | \$1,311 | \$1,452 |
| 1Q2015 | \$188,000 | \$979 | \$1,136 | \$1,293 | \$1,449 | \$1,606 |
| 1Q2016 | \$205,000 | \$1,068 | \$1,239 | \$1,410 | \$1,581 | \$1,751 |
| 1Q2017 | \$230,000 | \$1,198 | \$1,390 | \$1,582 | \$1,773 | \$1,965 |
| 1Q2018 | \$245,000 | \$1,276 | \$1,481 | \$1,685 | \$1,889 | \$2,093 |
| 1Q2019 | \$249,900 | \$1,302 | \$1,510 | \$1,718 | \$1,927 | \$2,135 |
| 1Q2020 | \$264,900 | \$1,380 | \$1,601 | \$1,822 | \$2,042 | \$2,263 |
| 1Q2021 | \$308,000 | \$1,605 | \$1,861 | \$2,118 | \$2,375 | \$2,631 |
| 1Q2022 | \$375,000 | \$1,954 | \$2,266 | \$2,579 | \$2,891 | \$3,204 |

Note: Assumes a 30 -year loan term, 3.39 percent mortgage interest rate, 80 percent LTV ratio, and 30 percent DTI ratio.

Source: Texas Real Estate Research Center at Texas A\&M University

Table 17. Home Price-to-Income Multiplier for Repeat Buyers by Additional Homeownership Costs

| Property <br> Taxes and <br> Insurance | Home Price- <br> to-Income <br> Multiplier |
| :---: | :---: |
| $2 \%$ | 4.80 |
| $3 \%$ | 4.14 |
| $4 \%$ | 3.64 |
| $5 \%$ | 3.24 |
| $6 \%$ | 2.93 |

Note: Assumes a 30-year loan term, 3.39 percent mortgage interest rate, 80 percent LTV ratio, and 30 percent DTI ratio.
Source: Texas Real Estate Research Center at Texas A\&M University
texas a\&m university

Table 18. Required Qualifying Income for Repeat Homebuyers
by Additional Homeownership Costs

|  |  | Property Taxes \& Insurance |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Home Price | $2 \%$ | $3 \%$ | $\mathbf{4} \%$ | $5 \%$ | $6 \%$ |
| 1Q2011 | $\$ 136,500$ | $\$ 28,447$ | $\$ 32,997$ | $\$ 37,547$ | $\$ 42,097$ | $\$ 46,647$ |
| 1Q2012 | $\$ 144,500$ | $\$ 30,114$ | $\$ 34,931$ | $\$ 39,748$ | $\$ 44,564$ | $\$ 49,381$ |
| 1Q2013 | $\$ 157,000$ | $\$ 32,719$ | $\$ 37,953$ | $\$ 43,186$ | $\$ 48,419$ | $\$ 53,653$ |
| 1Q2014 | $\$ 170,000$ | $\$ 35,429$ | $\$ 41,095$ | $\$ 46,762$ | $\$ 52,429$ | $\$ 58,095$ |
| 1Q2015 | $\$ 188,000$ | $\$ 39,180$ | $\$ 45,446$ | $\$ 51,713$ | $\$ 57,980$ | $\$ 64,246$ |
| 1Q2016 | $\$ 205,000$ | $\$ 42,723$ | $\$ 49,556$ | $\$ 56,389$ | $\$ 63,223$ | $\$ 70,056$ |
| 1Q2017 | $\$ 230,000$ | $\$ 47,933$ | $\$ 55,599$ | $\$ 63,266$ | $\$ 70,933$ | $\$ 78,599$ |
| 1Q2018 | $\$ 245,000$ | $\$ 51,059$ | $\$ 59,225$ | $\$ 67,392$ | $\$ 75,559$ | $\$ 83,725$ |
| 1Q2019 | $\$ 249,900$ | $\$ 52,080$ | $\$ 60,410$ | $\$ 68,740$ | $\$ 77,070$ | $\$ 85,400$ |
| 1Q2020 | $\$ 264,900$ | $\$ 55,206$ | $\$ 64,036$ | $\$ 72,866$ | $\$ 81,696$ | $\$ 90,526$ |
| 1Q2021 | $\$ 308,000$ | $\$ 64,188$ | $\$ 74,455$ | $\$ 84,722$ | $\$ 94,988$ | $\$ 105,255$ |
| 1Q2022 | $\$ 375,000$ | $\$ 78,151$ | $\$ 90,651$ | $\mathbf{\$ 1 0 3 , 1 5 1}$ | $\$ 115,651$ | $\$ 128,151$ |

Note: The required qualifying income reflects the minimum income a household must earn to qualify for a mortgage loan for a particular home price. Assumes a 30 -year loan term, 3.39 percent mortgage interest rate, 80 percent LTV ratio, and 30 percent DTI ratio.
Source: Texas Real Estate Research Center at Texas A\&M University

## Table 19. Percentage of Repeat Homeowners Who Earned Required Qualifying Income by Additional Homeownership Costs

|  |  | Property Taxes \& Insurance |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Home Price | $2 \%$ | $3 \%$ | $\mathbf{4 \%}$ | $5 \%$ | $6 \%$ |
| 1Q2011 | $\$ 136,500$ | $86.7 \%$ | $83.4 \%$ | $\mathbf{8 0 . 1 \%}$ | $76.7 \%$ | $73.2 \%$ |
| 1Q2012 | $\$ 144,500$ | $85.3 \%$ | $81.9 \%$ | $\mathbf{7 8 . 3 \%}$ | $74.7 \%$ | $71.2 \%$ |
| 1Q2013 | $\$ 157,000$ | $83.5 \%$ | $79.6 \%$ | $\mathbf{7 5 . 7 \%}$ | $71.8 \%$ | $67.9 \%$ |
| 1Q2014 | $\$ 170,000$ | $81.6 \%$ | $77.5 \%$ | $\mathbf{7 3 . 4 \%}$ | $69.2 \%$ | $65.1 \%$ |
| 1Q2015 | $\$ 188,000$ | $79.1 \%$ | $74.6 \%$ | $\mathbf{7 0 . 0 \%}$ | $65.5 \%$ | $60.9 \%$ |
| 1Q2016 | $\$ 205,000$ | $77.3 \%$ | $72.5 \%$ | $\mathbf{6 7 . 6 \%}$ | $62.7 \%$ | $57.9 \%$ |
| 1Q2017 | $\$ 230,000$ | $74.9 \%$ | $69.7 \%$ | $\mathbf{6 4 . 4 \%}$ | $59.1 \%$ | $54.2 \%$ |
| 1Q2018 | $\$ 245,000$ | $74.4 \%$ | $68.9 \%$ | $\mathbf{6 3 . 5 \%}$ | $58.1 \%$ | $53.6 \%$ |
| 1Q2019 | $\$ 249,900$ | $75.3 \%$ | $69.9 \%$ | $\mathbf{6 4 . 6 \%}$ | $59.4 \%$ | $54.7 \%$ |
| 1Q2020 | $\$ 264,900$ | $74.4 \%$ | $68.9 \%$ | $\mathbf{6 3 . 4 \%}$ | $58.3 \%$ | $53.4 \%$ |
| 1Q2021 | $\$ 308,000$ | $70.1 \%$ | $63.9 \%$ | $\mathbf{5 8 . 2 \%}$ | $52.5 \%$ | $47.4 \%$ |
| 1Q2022 | $\$ 375,000$ | $\mathbf{6 3 . 4} \%$ | $\mathbf{5 6 . 5 \%}$ | $\mathbf{4 9 . 9 \%}$ | $\mathbf{4 4 . 4 \%}$ | $\mathbf{3 8 . 9 \%}$ |

Note: Assumes a 30 -year loan term, 3.39 percent mortgage interest rate, 80 percent LTV ratio, and 30 percent DTI ratio. As repeat homebuyers constitute owner-occupied households, this table reflects income data solely for owner-occupied households.
Sources: American Community Survey, U.S. Census Bureau, and Texas Real Estate Research Center

## First-Time Homebuyer

Purchase affordability continued to decline YOY for Texas' first-time homebuyers, particularly among the lowest-income cohorts. Despite sustained low mortgage interest rates, the uptick in the first-quartile sales price left homeownership increasingly unaffordable for lower-income households.

Table 20 shows the maximum home price affordable by family income and homepurchasing power. For example, households earning between $\$ 29,200$ and $\$ 48,700$ annually (i.e., between 31 and 50 percent of median family income) could afford a maximum home price between $\$ 87,600$ and $\$ 146,100$ with a home price-to-income multiplier of 3 . Meanwhile, the range in the maximum home price affordable to that range in household income rises to between $\$ 116,800$ and $\$ 194,800$ should the home price-to-income multiplier measure 4.

Depending on the home price-to-income multiplier, only households earning at least $\$ 55,000$ annually could afford the first-quartile sales price in 1Q2022. Homeownership is largely not feasible to households earning no more than 50 percent of Texas' median family income. In fact, homeownership really only becomes viable for households earning at least 80 percent of area median income. Even at that point it largely depends on whether mortgage lenders are willing to accept loans with high home price-to-income multipliers. Moreover, few homes are available for sale at these income thresholds. For instance, with a home price-to-income multiplier of 3, only 11.5 percent of homes for sale were affordable to households earning no more than 80 percent of area median income in 1Q2022 (Table 21).

Table 20. Maximum Home Price Affordable by Family Income and Home Price-to-Income Multiplier

|  |  | Home Price-to-Income Multiplier |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Family Income | 2 | 2.5 | 3 | 3.5 | 4 | 4.5 | 5 | 5.5 |
|  | \$15,000 | \$30,000 | \$37,500 | \$45,000 | \$52,500 | \$60,000 | \$67,500 | \$75,000 | \$82,500 |
|  | \$20,000 | \$40,000 | \$50,000 | \$60,000 | \$70,000 | \$80,000 | \$90,000 | \$100,000 | \$110,000 |
|  | \$25,000 | \$50,000 | \$62,500 | \$75,000 | \$87,500 | \$100,000 | \$112,500 | \$125,000 | \$137,500 |
| Extremely Low-Income (30\%) | \$29,200 | \$58,400 | \$73,000 | \$87,600 | \$102,200 | \$116,800 | \$131,400 | \$146,000 | \$160,600 |
|  | \$30,000 | \$60,000 | \$75,000 | \$90,000 | \$105,000 | \$120,000 | \$135,000 | \$150,000 | \$165,000 |
|  | \$35,000 | \$70,000 | \$87,500 | \$105,000 | \$122,500 | \$140,000 | \$157,500 | \$175,000 | \$192,500 |
|  | \$40,000 | \$80,000 | \$100,000 | \$120,000 | \$140,000 | \$160,000 | \$180,000 | \$200,000 | \$220,000 |
|  | \$45,000 | \$90,000 | \$112,500 | \$135,000 | \$157,500 | \$180,000 | \$202,500 | \$225,000 | \$247,500 |
| Very Low- <br> Income <br> (50\%) | \$48,700 | \$97,400 | \$121,750 | \$146,100 | \$170,450 | \$194,800 | \$219,150 | \$243,500 | \$267,850 |
|  | \$50,000 | \$100,000 | \$125,000 | \$150,000 | \$175,000 | \$200,000 | \$225,000 | \$250,000 | \$275,000 |
|  | \$55,000 | \$110,000 | \$137,500 | \$165,000 | \$192,500 | \$220,000 | \$247,500 | \$275,000 | \$302,500 |
|  | \$60,000 | \$120,000 | \$150,000 | \$180,000 | \$210,000 | \$240,000 | \$270,000 | \$300,000 | \$330,000 |
|  | \$65,000 | \$130,000 | \$162,500 | \$195,000 | \$227,500 | \$260,000 | \$292,500 | \$325,000 | \$357,500 |
|  | \$70,000 | \$140,000 | \$175,000 | \$210,000 | \$245,000 | \$280,000 | \$315,000 | \$350,000 | \$385,000 |
|  | \$75,000 | \$150,000 | \$187,500 | \$225,000 | \$262,500 | \$300,000 | \$337,500 | \$375,000 | \$412,500 |
| Low-Income (80\%) | \$77,900 | \$155,800 | \$194,750 | \$233,700 | \$272,650 | \$311,600 | \$350,550 | \$389,500 | \$428,450 |
|  | \$80,000 | \$160,000 | \$200,000 | \$240,000 | \$280,000 | \$320,000 | \$360,000 | \$400,000 | \$440,000 |

Note: Figures in red indicate the maximum affordable home price meets or exceeds the first-quartile home sales price. Source: Texas Real Estate Research Center at Texas A\&M University

Table 21. Percentage of Homes Sold in 1Q2022 Affordable by Family Income and Home Price-to-Income Multiplier

|  |  | Home Price-to-Income Multiplier |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Family Income | 2 | 2.5 | 3 | 3.5 | 4 | 4.5 | 5 | 5.5 |
|  | \$15,000 | 0.1\% | 0.1\% | 0.1\% | 0.1\% | 0.1\% | 0.2\% | 0.2\% | 0.3\% |
|  | \$20,000 | 0.1\% | 0.1\% | 0.1\% | 0.2\% | 0.3\% | 0.4\% | 0.6\% | 0.8\% |
| (0-30\%) | \$25,000 | 0.1\% | 0.2\% | 0.2\% | 0.3\% | 0.6\% | 0.8\% | 1.2\% | 1.6\% |
|  | \$29,200 | 0.1\% | 0.2\% | 0.3\% | 0.6\% | 0.9\% | 1.3\% | 2.0\% | 2.9\% |
|  | \$30,000 | 0.1\% | 0.2\% | 0.4\% | 0.7\% | 1.0\% | 1.5\% | 2.3\% | 3.3\% |
| Very Low- | \$35,000 | 0.2\% | 0.3\% | 0.7\% | 1.1\% | 1.8\% | 2.6\% | 4.2\% | 5.7\% |
| Income | \$40,000 | 0.3\% | 0.6\% | 1.0\% | 1.8\% | 2.9\% | 4.6\% | 6.8\% | 9.5\% |
| (31-50\%) | \$45,000 | 0.4\% | 0.8\% | 1.5\% | 2.6\% | 4.6\% | 6.9\% | 10.3\% | 14.3\% |
|  | \$48,700 | 0.5\% | 1.1\% | 2.0\% | 3.7\% | 5.7\% | 9.0\% | 13.6\% | 19.2\% |
|  | \$50,000 | 0.6\% | 1.2\% | 2.3\% | 4.2\% | 6.8\% | 10.3\% | 15.4\% | 21.5\% |
|  | \$55,000 | 0.8\% | 1.6\% | 3.3\% | 5.7\% | 9.5\% | 14.3\% | 21.5\% | 28.9\% |
|  | \$60,000 | 1.0\% | 2.3\% | 4.6\% | 8.0\% | 13.3\% | 20.3\% | 28.5\% | 37.5\% |
| Low-Income | \$65,000 | 1.3\% | 3.0\% | 6.0\% | 10.6\% | 17.7\% | 25.8\% | 36.0\% | 45.4\% |
|  | \$70,000 | 1.8\% | 4.2\% | 8.0\% | 14.1\% | 22.9\% | 32.9\% | 43.8\% | 52.8\% |
|  | \$75,000 | 2.3\% | 5.2\% | 10.3\% | 18.0\% | 28.5\% | 39.4\% | 50.4\% | 58.7\% |
|  | \$77,900 | 2.6\% | 5.7\% | 11.5\% | 20.6\% | 31.5\% | 43.8\% | 53.4\% | 61.7\% |
|  | \$80,000 | 2.9\% | 6.8\% | 13.3\% | 22.9\% | 34.4\% | 46.5\% | 56.4\% | 64.3\% |

Source: Texas Real Estate Research Center at Texas A\&M University

## Mortgage Interest Rate

Holding home price constant, the total monthly mortgage payment increases as the mortgage interest rate increases (Table 22). A 3.48 percent rate brought the mortgage payment to $\$ 2,279$ for the first-quartile sales price in 1Q2022, nearly 3.5 times the total monthly mortgage payment for the same home in 1Q2011.

Table 23 shows the home price-to-income multiplier by mortgage interest rate. A 3.48 percent interest rate translates into a home price-to-income multiplier of $3.71^{6}$, meaning a household could afford a maximum home price of 3.71 times its annual income. The home price-to-income multiplier declines as the mortgage interest rate increases.

The income required to qualify for a loan with a 3.48 percent mortgage interest rate was $\$ 78,129$ for the first-quartile sales price in 1Q2022 (Table 24). An estimated 31 percent of renters in the Dallas-Fort Worth-Arlington MSA could afford the first-quartile sales price in 1Q2022 with a 3.48 percent interest rate (Table 25), a decline of nearly 40 percentage points from 1Q2011.

Table 22. Total Monthly Mortgage Payment for First-Time Buyers by Mortgage Interest Rate

|  |  | Mortgage Interest Rate |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Home <br> Price | $3 \%$ | $\mathbf{3 . 4 8 \%}$ | $3.5 \%$ | $4 \%$ | $4.5 \%$ | $5 \%$ | $5.5 \%$ |
| 1Q2011 | $\$ 83,000$ | $\$ 631$ | $\$ 652$ | $\$ 653$ | $\$ 676$ | $\$ 700$ | $\$ 724$ | $\$ 749$ |
| 1Q2012 | $\$ 90,900$ | $\$ 691$ | $\$ 714$ | $\$ 715$ | $\$ 741$ | $\$ 767$ | $\$ 793$ | $\$ 821$ |
| 1Q2013 | $\$ 104,900$ | $\$ 797$ | $\$ 824$ | $\$ 825$ | $\$ 855$ | $\$ 885$ | $\$ 915$ | $\$ 947$ |
| 1Q2014 | $\$ 119,000$ | $\$ 904$ | $\$ 935$ | $\$ 936$ | $\$ 969$ | $\$ 1,004$ | $\$ 1,039$ | $\$ 1,074$ |
| 1Q2015 | $\$ 132,000$ | $\$ 1,003$ | $\$ 1,037$ | $\$ 1,039$ | $\$ 1,075$ | $\$ 1,113$ | $\$ 1,152$ | $\$ 1,192$ |
| 1Q2016 | $\$ 145,000$ | $\$ 1,102$ | $\$ 1,139$ | $\$ 1,141$ | $\$ 1,181$ | $\$ 1,223$ | $\$ 1,265$ | $\$ 1,309$ |
| 1Q2017 | $\$ 166,000$ | $\$ 1,261$ | $\$ 1,304$ | $\$ 1,306$ | $\$ 1,352$ | $\$ 1,400$ | $\$ 1,449$ | $\$ 1,499$ |
| 1Q2018 | $\$ 184,900$ | $\$ 1,405$ | $\$ 1,453$ | $\$ 1,455$ | $\$ 1,506$ | $\$ 1,559$ | $\$ 1,614$ | $\$ 1,669$ |
| 1Q2019 | $\$ 190,425$ | $\$ 1,447$ | $\mathbf{\$ 1 , 4 9 6}$ | $\$ 1,498$ | $\$ 1,551$ | $\$ 1,606$ | $\$ 1,662$ | $\$ 1,719$ |
| 1Q2020 | $\$ 206,999$ | $\$ 1,573$ | $\$ 1,627$ | $\$ 1,629$ | $\$ 1,686$ | $\$ 1,746$ | $\$ 1,807$ | $\$ 1,869$ |
| 1Q2021 | $\$ 236,000$ | $\$ 1,793$ | $\$ 1,854$ | $\$ 1,857$ | $\$ 1,923$ | $\$ 1,990$ | $\$ 2,060$ | $\$ 2,131$ |
| 1Q2022 | $\$ 290,000$ | $\$ 2,204$ | $\$ 2,279$ | $\$ 2,282$ | $\$ 2,363$ | $\$ 2,446$ | $\$ 2,531$ | $\$ 2,618$ |

Note: Assumes a 30 -year loan term, 95 percent LTV ratio, 35 percent DTI ratio, and additional costs of homeownership at 4 percent of home price.

Source: Texas Real Estate Research Center at Texas A\&M University

[^5]Table 23. Home Price-to-Income Multiplier for First-Time Buyers by Mortgage Interest Rate

| Mortgage <br> Interest <br> Rate | Home Price- <br> to-Income <br> Multiplier |
| :---: | :---: |
| $3 \%$ | 3.84 |
| $\mathbf{3 . 4 8 \%}$ | 3.71 |
| $3.5 \%$ | 3.71 |
| $4 \%$ | 3.58 |
| $4.5 \%$ | 3.46 |
| $5 \%$ | 3.34 |
| $5.5 \%$ | 3.23 |

Note: Assumes a 30 -year loan term, 95 percent LTV ratio, 35 percent DTI ratio, and additional costs of homeownership at 4 percent of home price.
Source: Texas Real Estate Research Center at Texas A\&M University

Table 24. Required Qualifying Income by Mortgage Interest Rate

|  |  | Mortgage Interest Rate |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Home Price | 3\% | 3.48\% | 3.5\% | 4\% | 4.5\% | 5\% | 5.5\% |
| 1Q2011 | \$83,000 | \$21,625 | \$22,361 | \$22,392 | \$23,184 | \$23,998 | \$24,835 | \$25,694 |
| 1Q2012 | \$90,900 | \$23,684 | \$24,489 | \$24,524 | \$25,390 | \$26,282 | \$27,199 | \$28,140 |
| 1Q2013 | \$104,900 | \$27,331 | \$28,261 | \$28,301 | \$29,301 | \$30,330 | \$31,388 | \$32,474 |
| 1Q2014 | \$119,000 | \$31,005 | \$32,060 | \$32,105 | \$33,239 | \$34,407 | \$35,608 | \$36,839 |
| 1Q2015 | \$132,000 | \$34,392 | \$35,562 | \$35,612 | \$36,870 | \$38,166 | \$39,497 | \$40,863 |
| 1Q2016 | \$145,000 | \$37,779 | \$39,065 | \$39,119 | \$40,501 | \$41,925 | \$43,387 | \$44,887 |
| 1Q2017 | \$166,000 | \$43,251 | \$44,722 | \$44,785 | \$46,367 | \$47,997 | \$49,671 | \$51,388 |
| 1Q2018 | \$184,900 | \$48,175 | \$49,814 | \$49,884 | \$51,646 | \$53,461 | \$55,326 | \$57,239 |
| 1Q2019 | \$190,425 | \$49,614 | \$51,303 | \$51,374 | \$53,190 | \$55,059 | \$56,979 | \$58,949 |
| 1Q2020 | \$206,999 | \$53,933 | \$55,768 | \$55,846 | \$57,819 | \$59,851 | \$61,939 | \$64,080 |
| 1Q2021 | \$236,000 | \$61,489 | \$63,581 | \$63,670 | \$65,920 | \$68,236 | \$70,617 | \$73,058 |
| 1Q2022 | \$290,000 | \$75,558 | \$78,129 | \$78,238 | \$81,003 | \$83,849 | \$86,775 | \$89,775 |

Note: The required qualifying income reflects the minimum income a household must earn to qualify for a mortgage loan for a particular home price. Assumes a 30 -year loan term, 95 percent LTV ratio, 35 percent DTI ratio, and additional costs of homeownership at 4 percent of home price.
Source: Texas Real Estate Research Center at Texas A\&M University

Table 25. Percentage of Renter-Occupied Households That Earned Required Qualifying Income by Mortgage Interest Rate

|  |  | Mortgage Interest Rate |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Home <br> Price | $\mathbf{3 \%}$ | $\mathbf{3 . 4 8 \%}$ | $3.5 \%$ | $4 \%$ | $4.5 \%$ | $5 \%$ | $5.5 \%$ |
| 1Q2011 | $\$ 83,000$ | $71.8 \%$ | $\mathbf{7 0 . 6 \%}$ | $70.5 \%$ | $69.3 \%$ | $68.0 \%$ | $66.7 \%$ | $65.4 \%$ |
| 1Q2012 | $\$ 90,900$ | $68.7 \%$ | $\mathbf{6 7 . 4 \%}$ | $67.4 \%$ | $66.1 \%$ | $64.7 \%$ | $63.3 \%$ | $61.9 \%$ |
| 1Q2013 | $\$ 104,900$ | $63.8 \%$ | $\mathbf{6 2 . 4 \%}$ | $62.3 \%$ | $60.9 \%$ | $59.4 \%$ | $57.8 \%$ | $56.2 \%$ |
| 1Q2014 | $\$ 119,000$ | $59.3 \%$ | $\mathbf{5 7 . 8 \%}$ | $57.7 \%$ | $56.1 \%$ | $54.4 \%$ | $52.9 \%$ | $51.5 \%$ |
| 1Q2015 | $\$ 132,000$ | $55.5 \%$ | $\mathbf{5 4 . 0 \%}$ | $54.0 \%$ | $52.6 \%$ | $51.1 \%$ | $49.6 \%$ | $48.1 \%$ |
| 1Q2016 | $\$ 145,000$ | $53.3 \%$ | $\mathbf{5 1 . 9 \%}$ | $51.8 \%$ | $50.3 \%$ | $48.7 \%$ | $47.1 \%$ | $45.5 \%$ |
| 1Q2017 | $\$ 166,000$ | $49.8 \%$ | $\mathbf{4 8 . 2 \%}$ | $48.1 \%$ | $46.4 \%$ | $44.6 \%$ | $42.7 \%$ | $41.3 \%$ |
| 1Q2018 | $\$ 184,900$ | $47.1 \%$ | $\mathbf{4 5 . 3 \%}$ | $45.2 \%$ | $43.7 \%$ | $42.3 \%$ | $40.8 \%$ | $39.2 \%$ |
| 1Q2019 | $\$ 190,425$ | $48.1 \%$ | $\mathbf{4 6 . 6 \%}$ | $46.6 \%$ | $45.1 \%$ | $43.6 \%$ | $42.0 \%$ | $40.4 \%$ |
| 1Q2020 | $\$ 206,999$ | $46.7 \%$ | $\mathbf{4 5 . 2} \%$ | $45.1 \%$ | $43.5 \%$ | $41.8 \%$ | $40.0 \%$ | $38.2 \%$ |
| 1Q2021 | $\$ 236,000$ | $42.4 \%$ | $\mathbf{4 0 . 6 \%}$ | $40.6 \%$ | $38.7 \%$ | $36.7 \%$ | $34.7 \%$ | $32.6 \%$ |
| 1Q2022 | $\mathbf{\$ 2 9 0 , 0 0 0}$ | $\mathbf{3 2 . 4 \%}$ | $\mathbf{3 1 . 0 \%}$ | $\mathbf{3 1 . 0} \%$ | $\mathbf{2 9 . 5 \%}$ | $\mathbf{2 8 . 0} \%$ | $\mathbf{2 6 . 4 \%}$ | $\mathbf{2 4 . 8 \%}$ |

Note: Assumes a 30-year loan term, 95 percent LTV ratio, 35 percent DTI ratio, and additional costs of homeownership at 4 percent of home price. As first-time homebuyers constitute renter-occupied households, this table reflects income data solely for renter-occupied households.
Sources: American Community Survey, U.S. Census Bureau, and Texas Real Estate Research Center at Texas A\&M University

## LTV Ratio

Holding home price constant, the total monthly mortgage payment increases as the LTV ratio increases (Table 26). For a 95 percent LTV ratio, this payment amounted to $\$ 2,279$ for the firstquartile sales price in 1Q2022, nearly three times the total monthly mortgage payment for the same home in 1 Q2011.

Table 27 shows the home price-to-income multiplier by LTV ratio. A 95 percent LTV ratio translates into a home price-to-income multiplier of $3.71^{7}$, meaning a household could afford a maximum home price of 3.71 times its annual income. The home price-to-income multiplier declines as the LTV ratio increases.

The income required to qualify for a loan with a 95 percent LTV ratio was $\$ 78,129$ for the first-quartile sales price in 1Q2022 (Table 28). An estimated 31 percent of renters in the Dallas-

[^6]Fort Worth-Arlington MSA could afford the first-quartile sales price in 1Q2022 with a 95 percent LTV ratio (Table 29), a decline of nearly 40 percentage points from 1Q2011.

Table 26. Total Monthly Mortgage Payment by LTV Ratio

|  |  | LTV Ratio |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Home Price | 95\% | 96.5\% | 97\% | 98\% | 100\% |
| 1Q2011 | \$83,000 | \$652 | \$658 | \$660 | \$664 | \$672 |
| 1Q2012 | \$90,900 | \$714 | \$721 | \$723 | \$727 | \$736 |
| 1Q2013 | \$104,900 | \$824 | \$832 | \$834 | \$839 | \$849 |
| 1Q2014 | \$119,000 | \$935 | \$944 | \$946 | \$952 | \$963 |
| 1Q2015 | \$132,000 | \$1,037 | \$1,047 | \$1,050 | \$1,056 | \$1,069 |
| 1Q2016 | \$145,000 | \$1,139 | \$1,150 | \$1,153 | \$1,160 | \$1,174 |
| 1Q2017 | \$166,000 | \$1,304 | \$1,316 | \$1,320 | \$1,328 | \$1,344 |
| 1Q2018 | \$184,900 | \$1,453 | \$1,466 | \$1,471 | \$1,479 | \$1,497 |
| 1Q2019 | \$190,425 | \$1,496 | \$1,510 | \$1,514 | \$1,524 | \$1,542 |
| 1Q2020 | \$206,999 | \$1,627 | \$1,641 | \$1,646 | \$1,656 | \$1,676 |
| 1Q2021 | \$236,000 | \$1,854 | \$1,871 | \$1,877 | \$1,888 | \$1,911 |
| 1Q2022 | \$290,000 | \$2,279 | \$2,299 | \$2,306 | \$2,320 | \$2,348 |

Note: Assumes a 30 -year loan term, 3.48 percent mortgage interest rate, 0.5 percent mortgage insurance premium, 35 percent DTI ratio, and additional costs of homeownership at 4 percent of home price.
Source: Texas Real Estate Research Center at Texas A\&M University

Table 27. Home Price-to-Income Multiplier for First-Time Buyers by LTV Ratio

| LTV Ratio | Home- <br> Purchasing <br> Power |
| :---: | :---: |
| $\mathbf{9 5 \%}$ | $\mathbf{3 . 7 1}$ |
| $96.5 \%$ | 3.68 |
| $97 \%$ | 3.67 |
| $98 \%$ | 3.65 |
| $100 \%$ | 3.60 |

Note: Assumes a 30-year loan term, 3.48 percent mortgage interest rate, 0.5 percent mortgage insurance premium, 35 percent DTI ratio, and additional costs of homeownership at 4 percent of home price.

Source: Texas Real Estate Research Center at Texas A\&M University

Table 28. Required Qualifying Income by LTV Ratio

|  |  | LTV Ratio |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Home Price | 95\% | 96.5\% | 97\% | 98\% | 100\% |
| 1Q2011 | \$83,000 | \$22,361 | \$22,564 | \$22,632 | \$22,768 | \$23,039 |
| 1Q2012 | \$90,900 | \$24,489 | \$24,712 | \$24,786 | \$24,935 | \$25,232 |
| 1Q2013 | \$104,900 | \$28,261 | \$28,518 | \$28,604 | \$28,775 | \$29,118 |
| 1Q2014 | \$119,000 | \$32,060 | \$32,351 | \$32,449 | \$32,643 | \$33,032 |
| 1Q2015 | \$132,000 | \$35,562 | \$35,886 | \$35,993 | \$36,209 | \$36,640 |
| 1Q2016 | \$145,000 | \$39,065 | \$39,420 | \$39,538 | \$39,775 | \$40,249 |
| 1Q2017 | \$166,000 | \$44,722 | \$45,129 | \$45,264 | \$45,535 | \$46,078 |
| 1Q2018 | \$184,900 | \$49,814 | \$50,267 | \$50,418 | \$50,720 | \$51,324 |
| 1Q2019 | \$190,425 | \$51,303 | \$51,769 | \$51,925 | \$52,235 | \$52,857 |
| 1Q2020 | \$206,999 | \$55,768 | \$56,275 | \$56,444 | \$56,782 | \$57,458 |
| 1Q2021 | \$236,000 | \$63,581 | \$64,159 | \$64,352 | \$64,737 | \$65,508 |
| 1Q2022 | \$290,000 | \$78,129 | \$78,840 | \$79,076 | \$79,550 | \$80,497 |

Note: The required qualifying income reflects the minimum income a household must earn to qualify for a mortgage loan for a particular home price. Assumes a 30-year loan term, 3.48 percent mortgage interest rate, 0.5 percent mortgage insurance premium, 35 percent DTI ratio, and additional costs of homeownership at 4 percent of home price.
Source: Texas Real Estate Research Center at Texas A\&M University

## Table 29. Percentage of Renter-Occupied Households That Earned Required Qualifying Income by LTV Ratio

|  |  | LTV Ratio |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Home Price | $\mathbf{9 5 \%}$ | $96.5 \%$ | $97 \%$ | $98 \%$ | $100 \%$ |
| 1Q2011 | $\$ 83,000$ | $\mathbf{7 0 . 6 \%}$ | $70.3 \%$ | $70.2 \%$ | $70.0 \%$ | $69.5 \%$ |
| 1Q2012 | $\$ 90,900$ | $\mathbf{6 7 . 4 \%}$ | $67.1 \%$ | $67.0 \%$ | $66.7 \%$ | $66.3 \%$ |
| 1Q2013 | $\$ 104,900$ | $\mathbf{6 2 . 4 \%}$ | $62.0 \%$ | $61.9 \%$ | $61.7 \%$ | $61.1 \%$ |
| 1Q2014 | $\$ 119,000$ | $\mathbf{5 7 . 8 \%}$ | $57.4 \%$ | $57.2 \%$ | $56.9 \%$ | $56.4 \%$ |
| 1Q2015 | $\$ 132,000$ | $\mathbf{5 4 . 0} \%$ | $53.7 \%$ | $53.5 \%$ | $53.3 \%$ | $52.8 \%$ |
| 1Q2016 | $\$ 145,000$ | $\mathbf{5 1 . 9} \%$ | $51.5 \%$ | $51.4 \%$ | $51.1 \%$ | $50.6 \%$ |
| 1Q2017 | $\$ 166,000$ | $\mathbf{4 8 . 2} \%$ | $47.7 \%$ | $47.6 \%$ | $47.3 \%$ | $46.7 \%$ |
| 1Q2018 | $\$ 184,900$ | $\mathbf{4 5 . 3} \%$ | $44.8 \%$ | $44.7 \%$ | $44.5 \%$ | $44.0 \%$ |
| 1Q2019 | $\$ 190,425$ | $\mathbf{4 6 . 6 \%}$ | $46.2 \%$ | $46.1 \%$ | $45.9 \%$ | $45.4 \%$ |
| 1Q2020 | $\$ 206,999$ | $\mathbf{4 5 . 2} \%$ | $44.7 \%$ | $44.6 \%$ | $44.3 \%$ | $43.8 \%$ |
| 1Q2021 | $\$ 236,000$ | $\mathbf{4 0 . 6 \%}$ | $40.2 \%$ | $40.0 \%$ | $39.7 \%$ | $39.0 \%$ |
| 1Q2022 | $\mathbf{\$ 2 9 0 , 0 0 0}$ | $\mathbf{3 1 . 0} \%$ | $\mathbf{3 0 . 6 \%}$ | $\mathbf{3 0 . 5 \%}$ | $\mathbf{3 0 . 3} \%$ | $\mathbf{2 9 . 8 \%}$ |

Note: Assumes a 30-year loan term, 3.48 percent mortgage interest rate, 0.5 percent mortgage insurance premium, 35 percent DTI ratio, and additional costs of homeownership at 4 percent of home price. As first-time homebuyers constitute renter-occupied households, this table reflects income data solely for renter-occupied households.

Sources: American Community Survey, U.S. Census Bureau, and Texas Real Estate Research Center at Texas A\&M University
texas A\&m university

## DTI Ratio

A 35 percent DTI ratio translates into a home price-to-income multiplier of $3.71^{8}$ (Table 30), meaning a household could afford a maximum home price of 3.71 times its annual income. The home price-to-income multiplier increases as the DTI ratio increases.

The income required to qualify for a loan with a 35 percent DTI ratio was $\$ 78,129$ for the first-quartile sales price in 1Q2022 (Table 31). An estimated 31 percent of renters in the DallasFort Worth-Arlington MSA could afford the first-quartile sales price in 1Q2022 with a 35 percent DTI ratio (Table 32), a decline of nearly 40 percentage points from 1Q2011.

## Table 30. Home Price-to-Income Multiplier <br> for First-Time Buyers by DTI Ratio

| DTI Ratio | Home Price- <br> to-Income <br> Multiplier |
| :---: | :---: |
| $20 \%$ | 2.12 |
| $25 \%$ | 2.65 |
| $30 \%$ | 3.18 |
| $35 \%$ | 3.71 |
| $40 \%$ | 4.24 |
| $45 \%$ | 4.77 |
| $50 \%$ | 5.30 |

Note: Assumes a 30 -year loan term, 3.48 percent mortgage interest rate, 0.5 percent mortgage insurance premium, 95 percent LTV ratio, and additional costs of homeownership at 4 percent of home price.

Source: Texas Real Estate Research Center at Texas A\&M University

[^7]Table 31. Required Qualifying Income for First-Time Buyers by DTI Ratio

|  |  | DTI Ratio |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Home <br> Price | $20 \%$ | $25 \%$ | $30 \%$ | $\mathbf{3 5 \%}$ | $40 \%$ | $45 \%$ | $50 \%$ |
| 1Q2011 | $\$ 83,000$ | $\$ 39,132$ | $\$ 31,306$ | $\$ 26,088$ | $\$ 22,361$ | $\$ 19,566$ | $\$ 17,392$ | $\$ 15,653$ |
| 1Q2012 | $\$ 90,900$ | $\$ 42,857$ | $\$ 34,285$ | $\$ 28,571$ | $\$ 24,489$ | $\$ 21,428$ | $\$ 19,047$ | $\$ 17,143$ |
| 1Q2013 | $\$ 104,900$ | $\$ 49,457$ | $\$ 39,566$ | $\$ 32,971$ | $\$ 28,261$ | $\$ 24,729$ | $\$ 21,981$ | $\$ 19,783$ |
| 1Q2014 | $\$ 119,000$ | $\$ 56,105$ | $\$ 44,884$ | $\$ 37,403$ | $\$ 32,060$ | $\$ 28,052$ | $\$ 24,936$ | $\$ 22,442$ |
| 1Q2015 | $\$ 132,000$ | $\$ 62,234$ | $\$ 49,787$ | $\$ 41,489$ | $\$ 35,562$ | $\$ 31,117$ | $\$ 27,660$ | $\$ 24,894$ |
| 1Q2016 | $\$ 145,000$ | $\$ 68,363$ | $\$ 54,691$ | $\$ 45,575$ | $\$ 39,065$ | $\$ 34,182$ | $\$ 30,384$ | $\$ 27,345$ |
| 1Q2017 | $\$ 166,000$ | $\$ 78,264$ | $\$ 62,611$ | $\$ 52,176$ | $\$ 44,722$ | $\$ 39,132$ | $\$ 34,784$ | $\$ 31,306$ |
| 1Q2018 | $\$ 184,900$ | $\$ 87,175$ | $\$ 69,740$ | $\$ 58,117$ | $\$ 49,814$ | $\$ 43,587$ | $\$ 38,744$ | $\$ 34,870$ |
| 1Q2019 | $\$ 190,425$ | $\$ 89,780$ | $\$ 71,824$ | $\$ 59,853$ | $\$ 51,303$ | $\$ 44,890$ | $\$ 39,902$ | $\$ 35,912$ |
| 1Q2020 | $\$ 206,999$ | $\$ 97,594$ | $\$ 78,075$ | $\$ 65,063$ | $\$ 55,768$ | $\$ 48,797$ | $\$ 43,375$ | $\$ 39,038$ |
| 1Q2021 | $\$ 236,000$ | $\$ 111,267$ | $\$ 89,014$ | $\$ 74,178$ | $\$ 63,581$ | $\$ 55,633$ | $\$ 49,452$ | $\$ 44,507$ |
| 1Q2022 | $\$ 290,000$ | $\$ 136,726$ | $\$ 109,381$ | $\$ 91,151$ | $\$ 78,129$ | $\$ 68,363$ | $\$ 60,767$ | $\$ 54,691$ |

Note: The required qualifying income reflects the minimum income a household must earn to qualify for a mortgage loan for a particular home price. Assumes a 30-year loan term, 3.48 percent mortgage interest rate, 0.5 percent mortgage insurance premium, 95 percent LTV ratio, and additional costs of homeownership at 4 percent of home price.
Source: Texas Real Estate Research Center at Texas A\&M University

Table 32. Percentage of Households That Earned Required Qualifying Income by DTI Ratio

|  |  | DTI Ratio |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Home <br> Price | $20 \%$ | $25 \%$ | $30 \%$ | $\mathbf{3 5 \%}$ | $40 \%$ | $45 \%$ | $50 \%$ |
| 1Q2011 | $\$ 83,000$ | $46.3 \%$ | $56.8 \%$ | $64.8 \%$ | $\mathbf{7 0 . 6 \%}$ | $75.0 \%$ | $78.3 \%$ | $81.0 \%$ |
| 1Q2012 | $\$ 90,900$ | $42.6 \%$ | $52.8 \%$ | $61.3 \%$ | $\mathbf{6 7 . 4 \%}$ | $72.2 \%$ | $75.9 \%$ | $78.7 \%$ |
| 1Q2013 | $\$ 104,900$ | $36.1 \%$ | $47.3 \%$ | $55.5 \%$ | $\mathbf{6 2 . 4 \%}$ | $67.6 \%$ | $71.8 \%$ | $75.1 \%$ |
| 1Q2014 | $\$ 119,000$ | $32.2 \%$ | $42.4 \%$ | $50.9 \%$ | $\mathbf{5 7 . 8 \%}$ | $63.5 \%$ | $67.9 \%$ | $71.6 \%$ |
| 1Q2015 | $\$ 132,000$ | $28.8 \%$ | $38.1 \%$ | $47.4 \%$ | $\mathbf{5 4 . 0 \%}$ | $60.1 \%$ | $64.9 \%$ | $68.7 \%$ |
| 1Q2016 | $\$ 145,000$ | $26.0 \%$ | $36.3 \%$ | $44.7 \%$ | $\mathbf{5 1 . 9 \%}$ | $57.5 \%$ | $62.7 \%$ | $66.8 \%$ |
| 1Q2017 | $\$ 166,000$ | $21.4 \%$ | $32.5 \%$ | $40.6 \%$ | $\mathbf{4 8 . 2 \%}$ | $54.3 \%$ | $59.2 \%$ | $63.7 \%$ |
| 1Q2018 | $\$ 184,900$ | $19.6 \%$ | $29.2 \%$ | $38.5 \%$ | $\mathbf{4 5 . 3} \%$ | $52.1 \%$ | $57.4 \%$ | $61.6 \%$ |
| 1Q2019 | $\$ 190,425$ | $20.3 \%$ | $29.9 \%$ | $39.7 \%$ | $\mathbf{4 6 . 6 \%}$ | $53.3 \%$ | $58.7 \%$ | $63.0 \%$ |
| 1Q2020 | $\$ 206,999$ | $18.0 \%$ | $27.6 \%$ | $37.4 \%$ | $\mathbf{4 5 . 2 \%}$ | $51.3 \%$ | $57.2 \%$ | $61.9 \%$ |
| 1Q2021 | $\$ 236,000$ | $15.3 \%$ | $23.7 \%$ | $31.6 \%$ | $\mathbf{4 0 . 6 \%}$ | $47.4 \%$ | $52.8 \%$ | $58.1 \%$ |
| 1Q2022 | $\$ 290,000$ | $\mathbf{9 . 7 \%}$ | $\mathbf{1 6 . 8 \%}$ | $\mathbf{2 4 . 0 \%}$ | $\mathbf{3 1 . 0} \%$ | $\mathbf{3 8 . 4 \%}$ | $\mathbf{4 5 . 0 \%}$ | $\mathbf{5 0 . 3} \%$ |

Note: Assumes a 30-year loan term, 3.48 percent mortgage interest rate, 0.5 percent mortgage insurance premium, 95 percent LTV ratio, and additional costs of homeownership at 4 percent of home price. As first-time homebuyers constitute renter-occupied households, this table reflects income data solely for renter-occupied households.
Sources: American Community Survey, U.S. Census Bureau, and Texas Real Estate Research Center at Texas A\&M University
texas a\&m university

## Property Taxes and Insurance

Holding home price constant, the total monthly mortgage payment increases as additional annual homeownership costs (property taxes and insurance) increase (Table 33). With a rate of 4 percent of home price, this payment amounted to $\$ 2,279$ for the first-quartile sales price in 1Q2022, nearly 3.5 times the total monthly mortgage payment for the same home in 1Q2011.

Table 34 shows the home price-to-income multiplier by the costs of property taxes and insurance. A 4 percent property tax and insurance rate translates into a home price-to-income multiplier of $3.71^{9}$, meaning a household could afford a maximum home price 3.71 times its annual income. The home price-to-income multiplier declines as the mortgage interest rate increases.

The income required to qualify for a loan with property taxes and insurance at 4 percent of home price was $\$ 78,129$ for the first-quartile sales price in 1Q2022 (Table 35). An estimated 31 percent of renter-occupied households in the Dallas-Fort Worth-Arlington MSA could afford the first-quartile sales price in 1Q2022 with property taxes and insurance at 4 percent of home price (Table 36), a decline of nearly 40 percentage points from 1Q2011.

Table 33. Total Monthly Mortgage Payment by Additional Homeownership Costs

|  |  | Property Taxes \& Insurance |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Home Price | $2 \%$ | $3 \%$ | $\mathbf{4} \%$ | $5 \%$ | $6 \%$ |
| 1Q2011 | $\$ 83,000$ | $\$ 514$ | $\$ 583$ | $\$ 652$ | $\$ 721$ | $\$ 791$ |
| 1Q2012 | $\$ 90,900$ | $\$ 563$ | $\$ 639$ | $\$ 714$ | $\$ 790$ | $\$ 866$ |
| 1Q2013 | $\$ 104,900$ | $\$ 649$ | $\$ 737$ | $\$ 824$ | $\$ 912$ | $\$ 999$ |
| 1Q2014 | $\$ 119,000$ | $\$ 737$ | $\$ 836$ | $\$ 935$ | $\$ 1,034$ | $\$ 1,133$ |
| 1Q2015 | $\$ 132,000$ | $\$ 817$ | $\$ 927$ | $\$ 1,037$ | $\$ 1,147$ | $\$ 1,257$ |
| 1Q2016 | $\$ 145,000$ | $\$ 898$ | $\$ 1,019$ | $\$ 1,139$ | $\$ 1,260$ | $\$ 1,381$ |
| 1Q2017 | $\$ 166,000$ | $\$ 1,028$ | $\$ 1,166$ | $\$ 1,304$ | $\$ 1,443$ | $\$ 1,581$ |
| 1Q2018 | $\$ 184,900$ | $\$ 1,145$ | $\$ 1,299$ | $\$ 1,453$ | $\$ 1,607$ | $\$ 1,761$ |
| 1Q2019 | $\$ 190,425$ | $\$ 1,179$ | $\$ 1,338$ | $\$ 1,496$ | $\$ 1,655$ | $\$ 1,814$ |
| 1Q2020 | $\$ 206,999$ | $\$ 1,282$ | $\$ 1,454$ | $\$ 1,627$ | $\$ 1,799$ | $\$ 1,972$ |
| 1Q2021 | $\$ 236,000$ | $\$ 1,461$ | $\$ 1,658$ | $\$ 1,854$ | $\$ 2,051$ | $\$ 2,248$ |
| 1Q2022 | $\$ 290,000$ | $\$ 1,795$ | $\$ 2,037$ | $\$ 2,279$ | $\$ 2,520$ | $\$ 2,762$ |

Note: Assumes a 30 -year loan term, 3.48 percent mortgage interest rate, 0.5 percent mortgage insurance premium, 95 percent LTV ratio, and 35 percent DTI ratio.
Source: Texas Real Estate Research Center at Texas A\&M University

[^8]texas a\&m university

Table 34. Home Price-to-Income Multiplier for First-Time Buyers by Additional Homeownership Costs

| Property Taxes <br> \& Insurance | Home Price-to- <br> Income Multiplier |
| :---: | :---: |
| $2 \%$ | 4.71 |
| $3 \%$ | 4.15 |
| $4 \%$ | $\mathbf{3 . 7 1}$ |
| $5 \%$ | 3.36 |
| $6 \%$ | 3.06 |

Note: Assumes a 30-year loan term, 3.48 percent mortgage interest rate, 0.5 percent mortgage insurance premium, 95 percent LTV ratio, and 35 percent DTI ratio.

Source: Texas Real Estate Research Center at Texas A\&M University

Table 35. Required Qualifying Income by Additional Homeownership Costs

|  |  | Property Taxes \& Insurance |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Home Price | $2 \%$ | $3 \%$ | $\mathbf{4 \%}$ | $5 \%$ | $6 \%$ |
| 1Q2011 | $\$ 83,000$ | $\$ 17,618$ | $\$ 19,990$ | $\$ 22,361$ | $\$ 24,733$ | $\$ 27,104$ |
| 1Q2012 | $\$ 90,900$ | $\$ 19,295$ | $\$ 21,892$ | $\$ 24,489$ | $\$ 27,087$ | $\$ 29,684$ |
| 1Q2013 | $\$ 104,900$ | $\$ 22,267$ | $\$ 25,264$ | $\$ 28,261$ | $\$ 31,258$ | $\$ 34,256$ |
| 1Q2014 | $\$ 119,000$ | $\$ 25,260$ | $\$ 28,660$ | $\$ 32,060$ | $\$ 35,460$ | $\$ 38,860$ |
| 1Q2015 | $\$ 132,000$ | $\$ 28,019$ | $\$ 31,791$ | $\$ 35,562$ | $\$ 39,334$ | $\$ 43,105$ |
| 1Q2016 | $\$ 145,000$ | $\$ 30,779$ | $\$ 34,922$ | $\$ 39,065$ | $\$ 43,208$ | $\$ 47,350$ |
| 1Q2017 | $\$ 166,000$ | $\$ 35,237$ | $\$ 39,979$ | $\$ 44,722$ | $\$ 49,465$ | $\$ 54,208$ |
| 1Q2018 | $\$ 184,900$ | $\$ 39,248$ | $\$ 44,531$ | $\$ 49,814$ | $\$ 55,097$ | $\$ 60,380$ |
| 1Q2019 | $\$ 190,425$ | $\$ 40,421$ | $\$ 45,862$ | $\$ 51, \mathbf{3 0 3}$ | $\$ 56,743$ | $\$ 62,184$ |
| 1Q2020 | $\$ 206,999$ | $\$ 43,939$ | $\$ 49,854$ | $\$ 55,768$ | $\$ 61,682$ | $\$ 67,596$ |
| 1Q2021 | $\$ 236,000$ | $\$ 50,095$ | $\$ 56,838$ | $\$ 63,581$ | $\$ 70,324$ | $\$ 77,067$ |
| 1Q2022 | $\$ 290,000$ | $\$ 61,558$ | $\$ 69,844$ | $\$ 78,129$ | $\$ 86,415$ | $\$ 94,701$ |

Note: The required qualifying income reflects the minimum income a household must earn to qualify for a mortgage loan for a particular home price. Assumes a 30 -year loan term, 3.48 percent mortgage interest rate, 0.5 percent mortgage insurance premium, 95 percent LTV ratio, and 35 percent DTI ratio.

Source: Texas Real Estate Research Center at Texas A\&M University

Table 36. Percentage of Households That Earned the Required Qualifying Income by Additional Homeownership Costs

|  |  | Property Taxes \& Insurance |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Home Price | $2 \%$ | $3 \%$ | $\mathbf{4 \%}$ | $5 \%$ | $6 \%$ |
| 1Q2011 | $\$ 83,000$ | $78.0 \%$ | $74.3 \%$ | $\mathbf{7 0 . 6 \%}$ | $66.9 \%$ | $63.2 \%$ |
| 1Q2012 | $\$ 90,900$ | $75.5 \%$ | $71.5 \%$ | $\mathbf{6 7 . 4 \%}$ | $63.5 \%$ | $59.6 \%$ |
| 1Q2013 | $\$ 104,900$ | $71.4 \%$ | $66.8 \%$ | $\mathbf{6 2 . 4 \%}$ | $58.0 \%$ | $53.6 \%$ |
| 1Q2014 | $\$ 119,000$ | $67.4 \%$ | $62.6 \%$ | $\mathbf{5 7 . 8 \%}$ | $53.1 \%$ | $49.2 \%$ |
| 1Q2015 | $\$ 132,000$ | $64.4 \%$ | $59.1 \%$ | $\mathbf{5 4 . 0 \%}$ | $49.8 \%$ | $45.6 \%$ |
| 1Q2016 | $\$ 145,000$ | $62.1 \%$ | $56.5 \%$ | $\mathbf{5 1 . 9 \%}$ | $47.3 \%$ | $42.7 \%$ |
| 1Q2017 | $\$ 166,000$ | $58.6 \%$ | $53.4 \%$ | $\mathbf{4 8 . 2 \%}$ | $42.9 \%$ | $39.1 \%$ |
| 1Q2018 | $\$ 184,900$ | $56.8 \%$ | $51.0 \%$ | $\mathbf{4 5 . 3 \%}$ | $41.0 \%$ | $36.7 \%$ |
| 1Q2019 | $\$ 190,425$ | $58.1 \%$ | $52.2 \%$ | $\mathbf{4 6 . 6 \%}$ | $42.2 \%$ | $37.8 \%$ |
| 1Q2020 | $\$ 206,999$ | $56.5 \%$ | $50.1 \%$ | $\mathbf{4 5 . 2 \%}$ | $40.2 \%$ | $35.3 \%$ |
| 1Q2021 | $\$ 236,000$ | $52.1 \%$ | $46.4 \%$ | $\mathbf{4 0 . 6 \%}$ | $34.9 \%$ | $29.9 \%$ |
| 1Q2022 | $\$ 290,000$ | $\mathbf{4 4 . 3 \%}$ | $\mathbf{3 7 . 2 \%}$ | $\mathbf{3 1 . 0 \%}$ | $\mathbf{2 6 . 6 \%}$ | $\mathbf{2 2 . 1 \%}$ |

Note: Because first-time homebuyers constitute renter-occupied households, this table reflects income data solely for renter-occupied households. Assumes a 30-year loan term, 3.48 percent mortgage interest rate, 0.5 percent mortgage insurance premium, 95 percent LTV ratio, and 35 percent DTI ratio.

Sources: American Community Survey, U.S. Census Bureau, and Texas Real Estate Research Center at Texas A\&M University

## Overview of Housing Affordability

Housing affordability persistently proves one of the most salient topics in housing markets across the state. Although definitions vary, housing affordability broadly denotes the relationship between home price (or rent) and household (or family) income. ${ }^{10}$ As such, housing affordability generally reflects the two housing tenures: owner- and renter-occupied housing. However, Center economists further classify owner-occupied housing affordability into two distinct categories: purchase and repayment affordability.

This report focuses only on purchase affordability. Purchase affordability measures the ability of a household to buy a home. In other words, it reflects home-purchasing potential. Repayment affordability, on the other hand, measures an existing homeowner's ability to make timely monthly mortgage payments. While purchase affordability involves all potential homebuyers, regardless of whether a household already owns a home, repayment affordability solely involves current homeowners (i.e., only owner-occupied households).

[^9]
## Measuring Purchase Affordability

The vast majority of homebuyers-86 percent in Texas in 2020-rely on mortgage financing to purchase a home. As such, purchase affordability largely acts as a function of income, wealth, and credit. These three factors typically constitute the primary determinants of a mortgage applicant's creditworthiness, or the applicant's ability to repay the mortgage loan, a factor heavily weighed by the mortgage lender in the decision to extend mortgage financing to an applicant. In mortgage financing, income, wealth, and credit materialize through the DTI, LTV ratio, and credit score. ${ }^{11}$

Other factors that affect purchase affordability include the mortgage interest rate, any additional costs of borrowing mortgage capital (such as the mortgage insurance premium, which is generally charged if the LTV ratio is 80 percent or higher), and the additional costs of homeownership-property taxes and insurance.

Table 37 shows how characteristics of a mortgage loan or applicant affect the maximum home price affordable to a particular household. Holding all else equal, an increase in the loan term decreases the total monthly mortgage payment, which increases the maximum affordable home price. Meanwhile, an increase in the DTI ratio also raises the maximum affordable home price. However, an increase in the mortgage interest rate, LTV ratio, additional costs of homeownership, and additional costs of borrowing mortgage capital increase the total monthly mortgage payment, which decreases the maximum affordable home price and reduces homepurchasing potential.

[^10]Table 37. How Loan, Applicant Characteristics Affect Purchase Affordability

| Loan or Applicant Characteristics | Effect on Purchase Affordability |
| :--- | :--- |
| Mortgage interest rate | An increase in the mortgage interest rate <br> diminishes purchase affordability |
| Loan term | An increase in the loan term increases <br> purchase affordability |
| LTV ratio | An increase in the loan-to-value ratio <br> diminishes purchase affordability |
| DTI ratio | An increase in the DTI ratio increases <br> purchase affordability |
| Additional costs of homeownership (property <br> taxes and insurance) | An increase in the additional costs of <br> homeownership diminishes purchase <br> affordability |
| Additional costs of borrowing mortgage <br> capital (such as the mortgage insurance <br> premium) | An increase in the additional costs of <br> borrowing mortgage capital diminishes <br> purchase affordability |

Source: Texas Real Estate Research Center at Texas A\&M University

The Center uses the home price-to-income multiplier (also known as "home-purchasing power") to find the ratio between home price and household income, or the maximum home price affordable to a household of a particular income. For example, a multiplier of 3 indicates a household could afford a home priced at three times the household's income (so, a household earning $\$ 50,000$ annually could afford a maximum home price of $\$ 150,000$ ).

The multiplier generally measures lower for conventional borrowers, a function of the lower DTI ratios that such borrowers tend to present, and higher for first-time borrowers, who depict higher DTI ratios. The home price-to-income multiplier typically measures around 3 for the repeat homebuyer, and between 3 and 4 for first-time homebuyers.

This report computes purchase affordability for both repeat and first-time homebuyers. For the repeat buyer, calculations in this report assume the prevailing mortgage interest rate ( 3.39 percent in 1Q2022) ${ }^{12}$, 80 percent LTV ratio, 30 percent DTI ratio, and property taxes and insurance of 4 percent of home value. First-time homebuyers, who tend to be younger and therefore have not accumulated as much wealth or achieved peak earnings, tend to have higher LTV and DTI ratios. The lower income, wealth, and credit of first-time homebuyers generally reduces the maximum home price affordable to them. The calculations of purchase affordability for first-time homebuyers reflect the prevailing mortgage interest rate ( 3.48 percent in 1Q2022), 0.5 percent mortgage insurance premium, 95 percent LTV ratio, 35 percent DTI ratio, and property taxes and insurance of 4 percent of home value.

[^11]
## DIVISION OF ACADEMIC AND STRATEGIC COLLABORATIONS

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[^0]:    ${ }^{1}$ The first quartile reflects the lowest-priced 25 percent of homes sold in a particular geography. The first-quartile sales price represents the highest home price among those lowest-priced 25 percent of homes sold. If the price of the lowest 25 percent of homes sold ranges from $\$ 100,000$ to $\$ 150,000$, then the first-quartile sales price would be $\$ 150,000$.

[^1]:    ${ }^{2}$ The home price-to-income multiplier assumes a 30 -year loan term, 80 percent loan-to-value ratio, 30 percent DTI ratio, and property taxes and insurance of 4 percent.

[^2]:    ${ }^{3}$ The home price-to-income multiplier is based on a 30 -year loan term, 3.39 percent mortgage interest rate, 30 percent DTI ratio, and property taxes and insurance of 4 percent. A 0.5 percent mortgage insurance premium is added to loans with a 90 percent or more LTV ratio.

[^3]:    ${ }^{4}$ The home price-to-income multiplier is based on a 30 -year loan term, 3.39 percent mortgage interest rate, 80 percent LTV ratio, and property taxes and insurance of 4 percent.

[^4]:    ${ }^{5}$ The home price-to-income multiplier is based on a 30 -year loan term, 3.39 percent mortgage interest rate, 80 percent LTV ratio, and 30 percent DTI ratio.

[^5]:    ${ }^{6}$ The home price-to-income multiplier is based on a 30 -year loan term, 95 percent LTV ratio, 35 percent DTI ratio, and property taxes and insurance of 4 percent.

[^6]:    ${ }^{7}$ The home price-to-income multiplier is based on a 30 -year loan term, 3.48 percent mortgage interest rate, 0.5 percent mortgage insurance premium, 35 percent DTI ratio, and property taxes and insurance of 4 percent.

[^7]:    ${ }^{8}$ The home price-to-income multiplier is based on a 30 -year loan term, 3.48 percent mortgage interest rate, 0.5 percent mortgage insurance premium, 95 percent LTV ratio, and property taxes and insurance of 4 percent.

[^8]:    ${ }^{9}$ The home price-to-income multiplier is based on a 30 -year loan term, 3.48 percent mortgage interest rate, 0.5 percent mortgage insurance premium, 95 percent LTV ratio, and 35 percent DTI ratio.

[^9]:    ${ }^{10}$ Household income reflects all households in the income distribution, including both family and nonfamily households, which consist of a householder living alone or a householder who shares his/her home with individual(s) of no relation to him/her. Meanwhile, family income includes only households in which the householder lives with at least one other related family member.

[^10]:    ${ }^{11}$ There are two types of DTI ratios: "front-end" and "back-end" ratios. The front-end DTI ratio measures mortgage debt as a percentage of household income, while the back-end ratio reflects total household debt-mortgage loans, car loans, credit card loans, student loans, etc.-as a percentage of household income. Should mortgage debt equal $\$ 800$ per month and the monthly household income equal $\$ 2,400$, then the front-end DTI ratio is 30 percent. Should total household debt equal $\$ 1,200$ per month, then the back-end DTI ratio is 50 percent. This report uses the frontend DTI ratio. The LTV ratio measures the household's down payment as a percentage of the home price. A 5 percent down payment translates into a 95 percent LTV ratio.

[^11]:    ${ }^{12}$ The source for the prevailing mortgage interest rate is CoreLogic.

